

Bid Invitation No : 6300037478



BEML LIMITED

(A Govt. of India Mini Ratna Company under Ministry of Defence)
"BEML SOUDHA", 23/1, 4th Main, S. R. Nagar,
BANGALORE – 560 027

TENDER NOTICE

Bid Invitation No. 6300037478

Date: 06.05.2022

Sub : Tender for shipment of 71 units of equipment along with attachments from Mumbai/ Nhava Sheva Port to Ebolowa, Cameroon.

BEML LIMITED invites tenders through e-mode in two bid system (**Technical bid & Price bid**) for services of covering **Customs clearance at Mumbai/ Nhava Sheva port, Sea transportation from Mumbai/ Nhava Sheva port to Douala Port through RO-RO vessel and Inland transportation from Douala Port to Ebolowa, Cameroon** including **Customs clearance at Douala Port** of 71 units of equipment along with attachments.

The detail terms and conditions are enclosed.

Tender Closing Date & Time: 30.05.2022 @ 14.00 hrs

Corrigendum, if any will be posted on BEML website (www.bemlindia.in) only.

For BEML LIMITED

Asst. General Manager
Corporate Purchase

Assistant General Manager
Corporate Materials

Table of Contents

Sl. No.	Description	Page No.
1.	Tender Notice	1
2.	Table of Contents	2
3.	Introduction	3
4.	Invitation for Tender	3
5.	Eligibility Criteria	3
6.	Instruction to Bidders	3-7
7.	General Conditions	8-9
8.	Schedule of Event	9-10
9.	Scope of Work	11-12
10.	Commercial Terms and Conditions	12-17
11.	Annexure-A & A1	18-22
12.	Annexure-B	23-24
13.	Annexure-C	25-27
14.	Annexure-D	28
15.	Annexure-E	29
16.	Annexure-F	30
17.	Annexure-G	31
18.	Annexure-H	32-33
19.	Annexure-I	34-35

1. INTRODUCTION:

BEML Limited is a leading multi-technology and multi-location company under the Ministry of Defence, Government of India, offering high-quality products for diverse sectors of economy such as coal, mining, steel, cement, power, irrigation, construction, road building, aviation, defence, metro and railways.

2. INVITATION FOR TENDER:

BEML has signed the contract with The Ministry of the Economy, Planning and Regional Development (MINEPAT), Cameroon for supply of 71 units of Equipment {61 units of BEML equipment and 10 units of Compactors (Non BEML equipment)} with attachments, under Govt of India, Line of Credit.

In order to deliver the equipment upto Ebolowa (Project site), Cameroon, BEML invites tender for appointing of shipping agent for services covering **Customs clearance at Mumbai/ Nhava Sheva Port, Sea transportation from Mumbai/ Nhava Sheva Port to Douala Port through and Road transportation from Douala Port to Ebolowa, Cameroon** including **Customs clearance at Douala Port** of 71 units of equipment along with attachments.

3. ELIGIBILITY CRITERIA:

- a. The bidder's company should be registered in India
- b. The bidder's company should have PAN card and GST registration certificate
- c. The bidder's company or his associate should have valid CHA license.
- d. The Bidder's company should be registered with DIRECTORATE GENERAL OF SHIPPING as a Multimodal Transport Operator.

4. INSTRUCTIONS TO BIDDERS:

The tender consists of three (3) parts, details are as below;

Sl. No.		Nature of Bid	Mode of Submission
1	Part I	Pre-Qualification Bid	Manual mode.
2	Part II	Technical Bid	Through E-mode (BEML SRM Platform)
3	Part III	Price Bid	Through E-mode (BEML SRM Platform)

This is a Two-bid tender on BEMLSRM Platform. All the details for both Technical Bid and Price Bid are to be submitted through electronic mode only and in the prescribed formats. **Only Pre-Qualification Bid to be submitted in sealed cover** by post/ courier or in person before closing date and time of the tender.

Part-I: PRE-QUALIFICATION BID: (EMD & Integrity Pact)

Bidders to ensure submission of EMD and Integrity pact agreement as pre-qualification bid.

Bidder needs to furnish the following by post/ courier or in person before closing date and time of the tender:

- a. An amount of Rs. 50,00,000 (Rs. Fifty Lakh Only) towards **EMD (Earnest Money Deposit)/ BID Guarantee** from any Scheduled Commercial Bank payable to BEML Limited, Bangalore or valid certificates for EMD exemption.

Bid Invitation No : 6300037478

- b. Integrity Pact in **original** duly signed by the Authorised Signatory of the Bidder. The specimen of the Integrity Pact which is part of tender documents is enclosed at **Annexure-A & Annexure A-1**.

The Bidder shall submit their pre-qualification bid in a sealed envelope with duly super scribed in bold letters, at the top of the envelope as “**PRE-QUALIFICATION BID**”, “**Bid Invitation No. 6300037478 dated 06.05.2022 Bid Closing date 30.05.2022 and Time 14:00 Hrs -**” and drop at “Tender Box” placed in “Room No 1,” at below mentioned address or send the same by pre-registered post or by recognised courier to below mentioned address and same should reach the address on or before the closing date & time of the tender.

**THE GENERAL MANAGER – CORPORATE MATERIALS
BEML LIMITED.,
BEML SOUDHA, 23/1, 4TH MAIN, S.R. NAGAR,
BANGALORE – 560 027
KARNATAKA, INDIA**

Bids of those bidders, who do not submit “Pre-Qualification bids” before the prescribed closing date and time, will be rejected.

Technical bids of only those Tenderer shall be considered for evaluation who are meeting the prequalification criteria.

The ‘Price bids’ shall be opened in respect of only those tenderers who, after technical evaluation are found technically qualified.

The date & time of opening of Price bids will be conveyed to the technically qualified tenderers separately.

The ‘Pre-Qualification Bid’ shall be opened at 14:30 hrs on Date – 30.05.2022 at BEML’s Corporate Office

INSTRUCTION FOR SUBMISSION OF EMD:

- a) Every bidder shall deposit an amount of Rs. 50,00,000 (Rupees Fifty Lakh only) as Earnest Money Deposit to BEML limited through any of the following mode before the Tender/ Bid closing date as indicated below:
- (i) **Account Payee Demand Draft / Banker’s Cheque** in favour of **BEML Limited from any of the commercial bank**
- (OR)
- (ii) **An irrevocable Bank Guarantee** from a Scheduled Commercial Bank authorized by RBI to issue a Bank Guarantee in favour of the Purchaser as per format in **Annexure-H** having a validity period of **bid validity (120 days) + 45 days** from the date of opening of Tender.
- (OR)
- (iii) Through NEFT / RTGS in favour of BEML Limited. (*Division Bank A/c details and IFSC*)
- Open the following link:
<https://www.onlinesbi.com/sbicollect/icollecthome.htm?corpID=9359>
 - Read the terms & conditions, tick the acceptance box and click on Proceed.
 - In ‘Select State’ dropdown, select All India and click on the Go button.
 - In ‘Select Payment Category’, select EMD/ Tender Fee.
 - Enter details of payment, details of Bank Account for refund and click on Submit to make the online payment of the required EMD amount of Rs. 50,00,000/-.

Bid Invitation No : 6300037478

- b) Please ensure that online /NEFT payment of EMD amount is made well ahead of the Tender Closing Date & Time mentioned in the Tender. **Proof for making payment towards EMD**, to be submitted along with Pre-Qualification bid documents, before the prescribed closing date and time of tender
- c) Bids of those Bidders, whose EMD submitted in any form other than as mentioned above will be rejected.
- d) **Exemption for payment of EMD:**
Micro and Small Enterprises (MSEs) as defined in MSE Procurement Policy issued by Department of Micro, Small and Medium Enterprises (MSME) or registered with the Central Purchase Organization or the concerned Ministry or Department are exempted from payment of EMD. Bidder / Contractor should submit valid MSME / NSIC / Udyog Aadhar certificates/UDYAM or Certificate issued by Central Purchase Organization or the concerned Ministry or Department for EMD exemption. **Non-submission of above-mentioned valid exemption certificate, before the prescribed closing date and time of tender, will be rejected.**
- e) The Earnest Money Deposit (EMD) shall remain deposited with BEML limited for the period of 120 days from tender opening date. If the validity of the offer is extended, the Earnest Money Deposit duly extended shall also be furnished failing which the offer after the expiry of the aforesaid period shall not be considered by BEML.
- f) No interest will be payable by BEML on the EMD / Bid Guarantee.
- g) The Earnest Money deposited is liable to be forfeited, if the tenderer withdraws or amends impairs or derogates from the tender in any respect within the period of validity of his offer.
- h) **Refund of EMD:**

01	If the bidder is disqualified at Prequalification stage	EMD amount received will be returned back immediately to the bidder by the purchase department, if bidder has not qualified as per pre-qualification criteria
02	If the bidder is disqualified at Technical Evaluation stage	EMD amount will be returned back to the bidder within 14 days from the date of technical evaluation.
03	If the bidder is not qualified at Commercial evaluation	EMD amount will be refunded to unsuccessful bidder, within 14 days from the date of awarding of contract.

- i) EMD of the successful bidder will be converted as part of security deposits and the balance amount of security deposits should be met by the bidder as per the contract / agreement conditions.
- j) Likewise, if the tender is cancelled for what so ever reason, then EMD will be refunded to all the bidders without any interest.
- k) Please attach the details duly filled-up for refund of EMD amount in the following format along with the DD / Banker's Cheque for EMD:

Sl. no.	Particulars	To be filled & submitted along with DD/Banker's Cheque
1	BANK NAME	

Bid Invitation No : 6300037478

2	BRANCH NAME	
3	CITY	
4	IFSC CODE	
5	ACCOUNT NO	
6	BENEFICIARY NAME	

INTEGRITY PACT:**PRE-CONTRACT INTEGRITY PACT AGREEMENT:**

Bidders who are interested to participate in this tender are required to enter into an "Integrity Pact". The Integrity Pact envisages an agreement between the prospective vendor/bidder and the buyer committing the persons/officials of both the parties not to exercise any corrupt influence on any aspect of the contract.

Only those vendors/bidders who have entered into an Integrity Pact with the BEML would be eligible to participate in tendering with BEML. A specimen of the Integrity Pact which is part of tender documents is enclosed at **Annexure-A & Annexure A-1** and same has to duly filled signed and stamped by the bidder. Non-submission of original duly signed Integrity pact before the prescribed closing date and time of tender, will be rejected.

The bidder has to execute and submit 'Integrity Pact' on plain paper for all tenders of value Rs.1 Crore and above as per **Annexure-A & Annexure A-1** to this tender document and the same should be submitted as Pre-qualification document. This integrity pact is a preliminary qualification in entering in to any contract with BEML Limited. For the successful bidder, the integrity pact will remain valid up to 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded. Offers without duly signed Integrity Pact will be disqualified. The bidder should put their authorized signature in the Integrity pact as a Contractor / bidder with their company seal along with witness's signature, name & address.

Central Vigilance Commission has appointed as Independent External Monitor (IEM) to oversee the implementation of the Integrity Pact. Address of IEM is as follows Shri E. K. Bharat Bhushan, IAS (Retd.) Flat No. 5151, Sobha City, Puzhukkal, Thrissur, Kerala - 680 553. Ph: +91 9400797777 Email : bbhushan55@gmail.com

Shri Akhilesh Kumar, CES (Retd.) 1042, B-1, Vasant Kunj (Near Fortis Hospital) New Delhi - 110 070. Ph: +91 9811420440 Email : er.akhilesh@yahoo.co.in

The '**Pre-Qualification Bid**' shall be opened at 1430 hrs on Date -01.03.2021 at BEML's Corporate Office

Technical bids shall not be considered for evaluation for the following deviations in prequalification bid:

- I. Non-submission of Pre-qualification envelope containing EMD & Integrity pact
- II. Envelopes received without superscription as stated above.
- III. Envelope containing Pre-qualification Bid not received before the closing date & time of the Etender.
- IV. Demand Draft towards EMD received other than through Scheduled Commercial Bank Authorized by RBI.
- V. Integrity Pact submitted that is not in the prescribed format.

Bid Invitation No : 6300037478

Offers of bidders will be considered for further processing subject to encashment of DD/ BG Verification/online transfer confirmation submitted towards EMD else their technical bids will be rejected.

The tenderer is advised to carefully go through the terms & conditions of tender before submitting the tender.

In case any person/persons, Company, firm, Associations having any litigations, arbitration cases between themselves and BEML Ltd, pending before the Court / Arbitrator in connection with any contract / tender issued by BEML Ltd, shall declare the same with brief details duly authenticated in the Company letter head and upload.

Transporters who are presently put on hold, suspended, de-listed, banned or blacklisted by BEML will not be eligible to participate.

BEML reserves the right to accept or reject any bid without assigning any reasons thereof.

Part-II: TECHNICAL BID:

Following documents are required to be submitted through electronic mode in BEML SRM platform;

- a. Duly filled, signed and stamped **Annexure-B** along with all the supporting documents into Collaboration Folder of BEML SRM platform.
- b. Duly filled, signed and stamped Tender Document as an acceptance to all the tender terms and conditions to be uploaded in Collaboration Folder of BEML SRM platform.
- c. Duly filled **Annexure-E, Annexure-F & Annexure-G.**

Please ensure that **no price details** are mentioned in any of the documents uploaded as part of the Technical Bid. In case, any price details are found in technical bid documents, the bid is liable to be rejected.

Technical Bids will be automatically opened on the BEML SRM Platform at 1400 Hrs on the closing day of tender. Technical bids of only those bidders who are fulfilling the pre-qualification criteria shall be considered for further evaluation.

Part-III: PRICE BID:

The bidders are required to enter the prices for all the items listed at **Annexure-C (TABLE – I and TABLE – II)** in the 'Item Data' only in SRM System.

The 'Price bids' of only those bidders who are qualified in technical evaluation by technical committee, shall be opened.

The date and time of opening of price bids will be conveyed to all the technically qualified bidders.

- a. The bidders are required to enter the price for all the items listed in the 'Item Data' only in SRM System.
- b. Bidder should enter the price only in the 'Empty' box provided below the 'Price' column in Item Data.
- c. The bidder should not change any field in the 'Item Data' like 'Quantity' and 'Price Per Unit' field in SRM System.
- d. The bidders shall enter 'Item Wise' remarks under 'Bidders Remarks', if any.

5. GENERAL CONDITIONS:

1. Technical Bids will be automatically opened on the BEML SRM Platform at 1400 Hrs on the closing day of tender. Technical bids of only those bidders who are meeting the pre-qualification criteria shall be considered for evaluation.
2. BEML reserves its right to ask any clarifications or documents in connection with technical bid during Technical Evaluation Stage.
3. The 'Price bids' shall be opened in respect of only those bidders who, after technical evaluation are found technically qualified by technical committee constituted for the purpose.
4. The date and time of opening of price bids will be conveyed to all the technically qualified bidders.
5. Kindly note that bidders having sister concerns are requested to quote from one firm only. If quotes are received from both parent and sister companies against the same tender, BEML reserves the right to reject both quotes received from both the parent and sister companies.
6. The bidder is advised to carefully go through all the terms and conditions of tender before submitting the tender.
7. In case any person/persons, Company, firm, Associations having any litigations, arbitration cases between themselves and BEML Ltd, pending before the Court / Arbitrator or initiated litigations/arbitrations in connection with any contract / tender issued by BEML Ltd and any contractor has defaulted against the BEML's orders are not eligible to participate in this tender.
8. All bidders are advised to sign and append the seal in the Declaration Format as per **Annexure-E** of this document.
9. All entries in the tender document shall be in English either typed or written legibly in black or blue ink only. Over-writings are not permitted. All cancellations and insertions shall be duly signed / attested by the authorized person.
10. Technical Bid & Commercial Bid submitted through manual mode /e-mail /fax will not be considered and is liable for rejection.
11. Bidders are requested to indicate their valid E-mail ID, Telephone number/Mobile Number, contact person details and correspondence address clearly in their quotation. Any communication / correspondence from BEML will be communicated through E-mails/contact number/correspondence address which is provided by the bidder in their quotation.
12. Non-compliance with any of the tender conditions set forth thereon and incomplete, conditional and ambiguous offers are liable for rejection.
13. The bidder shall fill in all the required particulars in the blank space provided for the purpose in the tender document and shall also affix stamp and sign on each and every page of tender document before uploading the tender on the BEML SRM Platform, as a token of acceptance of the tender terms & conditions. No corrections/ revisions will be entertained after closing date and time of tender.
14. BEML reserves its right to reject a tender due to unsatisfactory past performance in the execution of a contract at any of BEML projects / units.

15. The due date for submission of tenders may be extended by BEML, **in its sole discretion**, which shall be announced as **corrigendum to original NIT only at BEML Limited's website**. Validity of bids submitted shall be deemed to be extended accordingly.
16. BEML may decide to scrap the tender/ re-float the tender without assigning any reasons thereof before LOI/PO is committed. BEML reserves the right to accept, split, divide, negotiate, cancel or reject any tender or reject all tenders at any time prior to the award of the contract without incurring any liability to the affected tenderers or any obligation to inform affected tenderer, the grounds of such action.
17. Bidders participating in the tender should declare in their offer that whether they have been black-listed / kept on hold for a specified period / given Business holiday for a specified period by any Public sector undertaking or Government departments. The reasons for such action with details and the current status of such hold shall be furnished to BEML. If no such details are mentioned in the offer then it will be construed that the subject bidder is not under any such hold. But at a later date if it comes to the notice of BEML about any such hold under enforcement on the subject bidder, BEML will have every right to reject the offer of such vendors at any point of time and also under any stage of the finalization of the subject tender irrespective of the status of the subject bidder in that tender. In case if purchase order is already issued by BEML, BEML reserves the right to cancel the order without assigning any reasons thereof. Such bidders will not be permitted to participate in the further tender proceedings and will be communicated suitably. They will not be also considered for any ongoing tenders even if participated till the hold is officially lifted and confirmed in writing.
18. BEML reserves the right to verify, in its sole discretion, any information given by the bidders independently through any third-party agencies. During this process, if it is found that any of the information given by the bidder is false / misleading, offers of such bidders would be outrightly rejected and their EMD would be forfeited.
19. BEML reserves the rights to:
 - a) Accept or reject any or all proposals.
 - b) Waive any anomalies in proposals through an addendum.
 - c) Modify or cancel the RFx/Tender Enquiry.
20. The Bid invitation / Notice Inviting Tender is not an offer or a contract.
21. Bidders will not be compensated or reimbursed for the costs incurred in preparing proposals.
22. BEML is not obligated to contract for any of the products / services described in the Bid invitation / Notice Inviting Tender.
23. BEML Ltd's decision is final for evaluation of the offer.
24. Canvassing by Tenderers in any form including unsolicited letters on tenders submitted or post tender corrections shall render their tenders liable for summarily rejection.

6. **SCHEDULE OF EVENTS:**

Sl. No.	Particulars	Date	Time
1	Floating of e-tender in BEML website and Central Public Procurement Portal	06.05.2022	
2	Last date for forwarding Queries if any, for clarification during Pre-bid meeting	16.05.2022	14.00 Hrs
3	Pre-bid meeting	17.05.2022	11.00 Hrs
4	Last date for submission of bids through SRM	30.05.2022	14.00 Hrs
5	Opening of Prequalification bids	30.05.2022	14.00 Hrs
6	Opening of Technical bids	30.05.2022	14.00 Hrs

PRE-BID MEETING:

Due to Covid-19 Pandemic situation, Pre-bid meeting will be organized through Video Conference, interested bidders are advised to send the email to cmimp2@beml.co.in for the participation on or before 16.05.2022 @14.00 Hrs to share the video-conference link for Pre-Bid meeting scheduled on 17.05.2022 at 11.00 AM • Any queries/clarification/information/details if required by the bidder, the same to be sent to e-mail address : cmimp2@beml.co.in

- The queries will be accepted and entertained upto 16.05.2022 @ 14.00 Hrs to the pre- bid meeting, the decision of BEML on this will be final & binding.
- It is suggested that all the bidders should send queries & obtain all the clarifications before submitting the bids.
- Any modification of the Bidding documents which may become necessary as a result of the pre-bid queries, shall be made by BEML and the same will be hosted on BEML website.
- Clarifications to the bidders' queries and all Corrigenda, Addenda, Amendments, Clarifications etc if any to the tender, will be hosted on BEML website www.bemlindia.in only.
- Bidders should regularly visit BEML's websites to keep themselves updated.
- No separate advertisement shall be published in the Newspaper in this regard & no bidder will be individually/separately informed of the same.
- Before the dead-line for submission of Bids, BEML may modify the Bidding documents.
- All Corrigenda, Addenda, Amendments, Clarifications etc if any thus issued shall be part of the Bidding documents. Prospective Bidders shall sign the same with seal and upload as a part technical bid.

Check list before submitting the tender, the bidder is requested to ensure that the following are fulfilled:

Part-1	Pre Qualification bid- To be submitted manually
	a) Rs. 50,00,000 EMD/ Bid Guarantee (Proof of making payment or EMD Exemption Certificate) b) Original Integrity pact (As per Annexure-A & AnnexureA-1) duly filled, signed and stamped.
Part-2	Technical Bid – To be uploaded in Collabaration folder in the BEML SRM Paltform
	a) All the pages of tender document duly signed and stamped.
	b) Annexure–B duly filled, signed and stamped in prescribed format.
	c) Annexure-E, Annexure-F & Annexure-G duly filled, signed and stamped in prescribed format.
	d) Supporting documents for Annexure–B, duly signed and stamped.
Part-3	Price Bid-(As per Annexure-C) Please quote the price details in BEML SRM Platform only against the respective items provided therein.

7. SCOPE OF WORK:

1. Broad scope of work includes the following:

- a. C & F activities at the port of loading, i.e. at Mumbai/ Nhava Sheva Port.
- b. Arranging suitable vessel and ocean freight for the fleet of equipment from Mumbai/ Nhava Sheva port to Douala port.
- c. Unloading cargo at Douala port, arranging for port clearances and onward transport to Project Site (EBOLOWA, CAMEROON)
- d. Inland transport from Douala port to EBOLOWA, CAMEROON.
- e. Unloading and handing over the fleet of equipment to Project Site (EBOLOWA, CAMEROON). Project owner: Ministry of Economy planning and Regional Development (MINEPAT), Cameroon.

2. Detailed scope of work is as under:

2.1: At Loading Port Mumbai/ Nhava Sheva :

- a) Arranging port entry passes for trailers, drivers, cleaners and BEML staff.
- b) Arranging Traffic Police permission for trailers, if required (for Mumbai/ Nhava Sheva port entry).
- c) Receiving the cargo at Mumbai/ Nhava Sheva port.
- d) Unloading the equipment from trailer by crane/ramp to be arranged by successful bidder. For unloading of equipment through cranes, 2 nos 50Ton crane and slings would be required and needs to be arranged by the successful bidder.
- e) Unloading of attachments (static cargo) and spare part/ tool boxes with forklift/ crane.
- f) Arranging for customs clearance, filing shipping bill (with declaration, "We intend to claim benefits under RoDTEP" and under column Reward Scheme as "YES" and other formalities for claiming incentives under FTP), inspection by customs and Let Export permission.
- g) Assembly of BEML equipment (Tyres, cabin and other attachments) at Mumbai/ Nhava Sheva, if required. For assembling, successful bidder has to arrange for 20-ton crane, fork lift, compressor and 2 to 3 labours.
- h) Loading of attachments (static cargo) & spare part/ tool boxes on the MAFI's, if required. Lashing and dunnage material has to be arranged by the successful bidder and MAFI's to be loaded inside the vessel.
- i) Security arrangement for the BEML cargo from the time of arrival to port till loading on to the vessel.
- j) Fumigation of wooden tool boxes, if required.
- k) Arranging for washing of equipment before loading to the vessel.
- l) Arrange for Ocean freight of the cargo from Mumbai/ Nhava Sheva port to Douala Port, Cameroon.
- m) Arrange for Ocean carriage of the cargo on RO-RO Vessel only.
- n) Handing over the original Bill of Lading, Customs attested shipping bill, exporter copy of shipping bill, realization of DBK amount from customs and confirming the flow of Shipping bill to DGFT website.

2.2: At Douala port, Cameroon:

- a) Safe discharge & storage of cargo at the Douala port, Cameroon.
- b) Arranging port clearance including customs formalities. **(As the project is funded by Government of India, Import duties are exempted. Duty exemption letter will be provided by the project owner: Ministry of Economy planning and Regional Development, Cameroon)**
- c) Arranging suitable trailers and loading the cargo at Douala port.

2.3: In land transportation from Douala port to Project site (Ebolowa):

- a) Arranging inland transportation from Douala port to project site at Ebolowa, Cameroon.

Bid Invitation No : 6300037478

- b) Necessary road permissions, local police clearance (if any) and any other permissions applicable as per Cameroon law, needs to be obtained by the successful bidder.
- c) Ensuring safety of the equipment during transportation.
- d) It will be responsibility of the bidder to ensure seamless communication at all concerned points in the process of shipment.

2.4: At Ebolowa project site

- a) Unloading the equipment, attachments and spare part/ tool boxes at project site (Ebolowa, Cameroon).
- b) Handing over the equipment to authorities of Ministry of the Economy planning and Regional Development (MINEPAT).
- c) Complete all the documentations.
- d) Issuance of Landing Certificate.

8. COMMERCIAL TERMS AND CONDITIONS:

1. Contract Period:

The Contract is valid from the date of signing of the contract upto delivery of last cargo in safe condition at Ebolowa, Cameroon, submission of all documents to BEML Limited and ensuring & confirming the flow of shipping bill to DGFT website.

2. Volume of Business:

Approximate dimensions and weight of the of equipment and attachments are furnished in **Annexure-D** This volume is tentative and is furnished for guidance purpose only. However actual volume will be determined at the time of shipment.

3. Measurement of Cargo weight/volume:

- a) BEML will appoint surveyor for the purpose of Measurement of Cargo weight /volume at loading port i.e. Mumbai/ Nhava Sheva port.
- b) The Cargo size assessed by the independent Surveyor appointed by BEML, will be the basis for release of freight.
- c) Successful bidder may also appoint surveyor either at our plant or port at its own cost and risk for verifying the measurements, in presence of BEML representative.

4. Validity of Rates:

The rates shall be kept valid for shipment till **120 days** from the date of opening of tender. The successful bidder shall keep the price offer valid till completion of entire scope of work as per contract or work order.

Bidder / Bidders are advised to consider all factors and components, including any fluctuations in the market rates, etc. before quoting.

5. Shipment:

BEML is planning to ship cargo through RO-RO vessel in two shipments to Cameroon during March to December 2022.

The successful bidder should hold the prices valid until 31st December 2022.

6. Routing:

MUMBAI/ NHAVA SHEVA- DOUALA-EBOLWA (CAMEROON)

- i. Mumbai/ Nhava Sheva port to Douala Port by sea.
- ii. Douala Port to Ebolowa (Project site), Cameroon by Road.

7. Place of Discharge: EBOLOWA (PROJECT SITE), CAMEROON.

8. Right of BEML:

BEML reserves right for the following:

- a) To accept or reject all or any of the bids, without assigning any reason.
- b) The quantum of work allocated to the Successful Bidder may be increased or decreased at the discretion of BEML, at any stage of the contract.
- c) In case BEML is not satisfied with the quality of work of the successful bidder / refusal of work from successful bidder, BEML reserves the right to allot such item of work to other party and levy consequential damages for the entire expenditure in arranging party for such work / works.
- d) To extend or curtail the period of contract.

9. Confidentiality:

Successful Bidder shall not divulge any information with regard to goods and documents etc. to any person or agency without written permission from BEML. In event of violation, the contract will automatically stand cancelled.

10. Independent Agency:

The Successful Bidder shall always be regarded as an independent agency and their employees shall not at any time be regarded as the employee of the BEML. BEML shall not be liable/responsible for damage, loss or injury if any caused to life or property of any persons, or employees of the Successful Bidder by reason of any acts of Omission or negligence on their part.

Nor shall the BEML be liable / responsible for claims, if any, of the employees of the Successful Bidder under the Workmen's Compensation Act or any other enactment. The Successful Bidder shall always keep BEML fully indemnified against all such claims and proceedings, if any, of their employees or their agents against the BEML.

11. Assignment or Sub-letting of Contract:

Successful Bidder shall not, at any time during the contractual period, assign or sub-let the contract in full or any part thereof to any person without the prior permission in writing from BEML. Any contravention of this condition shall entitle BEML to rescind the contract and shall also render the Successful Bidder liable for payment to BEML in respect of any loss or damage arising out of or ensuing from such sub-letting or rescinding of contract.

12. Termination:

BEML reserves the right to terminate the contract at any time either wholly or in partly by giving a written notice. The Service Provider shall not be entitled to any compensation on account of such termination.

In the event of any breach by the Successful Bidder of any condition herein or in the Contract or in the event of any misconduct on the part of the Successful Bidder or on the part of his employees, BEML shall be entitled to terminate this agreement forthwith without giving any notice.

If at any time during the pendency of the contract, the Successful Bidder fails to render all or any of the services required under the scope of work satisfactorily, decision of the company shall be

Bid Invitation No : 6300037478

final and binding on the Successful Bidder. The company reserves the right to get the work done by other parties at the Service provider's risk and cost.

In the event of the Successful Bidder going into liquidation or winding up business or making arrangements with a third party, the Company will have the right to terminate the Contract forthwith without giving any notice. The Company reserves the right to claim from the Successful Bidder any cost and expenses or loss that it may have incurred by reasons of breach of terms and conditions of the Contract.

13. Performance Bank Guarantee/ Security Deposit:

- a. Successful bidder shall submit Performance Bank Guarantee / Security deposit for an amount, equivalent of 10% of contract value within 15 days from the date of receipt of the contract from BEML. Successful bidder should submit Performance Bank Guarantee (as per the format provided at **Annexure-I**) issued from any of the scheduled Commercial Banks authorized by RBI (Excluding Regional Rural Banks/ Co-operative Banks) OR Security Deposit through Demand Draft / Banker's cheque / NEFT / RTGS drawn on any of the commercial bank made in favour of BEML Limited.
- b. Successful bidder shall deposit the difference between Earnest Money deposit (EMD) and Security deposit through Demand Draft / Banker's cheque / NEFT / RTGS drawn on any of the commercial bank made in favour of BEML Limited.

(OR)

Performance Bank Guarantee from any Commercial Bank equivalent to the amount of Security Deposit valid up to 3months after expiry of the contract covering the claim period. Bank Guarantee should be from any of the scheduled Commercial Banks authorized by RBI. (Excluding Regional Rural Banks/ Co-operative Banks)

- c. In case of extension of the Contract, the validity period for Performance Bank Guarantee/ Security deposit will also be extended accordingly.
- d. The above Performance Bank Guarantee/ Security deposit will be held by BEML as Security for the satisfactory performance of the contract. Any compensation or other sums payable by the successful Bidder to the BEML under the terms and conditions of this contract will be deducted from his Performance Bank Guarantee/ Security deposit or from any sums that may be due or may become due, to the contractor on any account what-so-ever. In the event of the security Deposit being reduced by any reasons of such deductions the contractor shall make good these deductions within 10 (TEN) days.
- e. Performance Bank Guarantee / Security deposit shall not entitle for any interest payment on refund.
- f. Performance Bank Guarantee/ Security deposit will be forfeited by BEML in the event of any default, failure, negligence on the part of the supplier for the performance of the Contract or any loss that may be incurred by BEML as a result of breach of any of the Terms and Conditions of the Contract.
- g. The decision of BEML in respect of such damages, loses, charges, cost or expenses shall be final and binding on the Successful Bidder.

14. REFUND OF SECURITY DEPOSIT:

On completion of the contract based on the recommendations of the concerned-in-charge, the Security deposit will be released to the Contractor within one month (01) after completion of contract subject to fulfilment of contractual obligations by the contractor and on submission of a "NO DEMAND CERTIFICATE".

15. PAYMENT TERMS:

Bid Invitation No : 6300037478

Payments shall be as under;

- a) Payments will be made for the actual quantity of the shipment made.
- b) 90% of the ocean freight Charges and 50% of Clearing and forwarding (C&F) charges is payable within 10 (ten) working days after submission of shipping documents Viz; Original Bill of Lading along with shipping bill, invoice and other documents.
- c) 50% of inland transportation charges is payable within ten working days from the date of movement of trailers from Douala port to project site (EBOLOWA, CAMEROON) and on submission of a cargo movement declaration submitted by successful bidder confirmed by BEML's supervisor/ representative at the Douala port.
- d) Balance 10% of freight charges & 50% Inland transportation charges shall be payable after safe discharge of the cargo at EBOLOWA Project site against submission of "LANDING CERTIFICATE" confirmed by BEML's supervisor/representative.
- e) Balance 50% of C&F charges shall be payable upon submitting and acceptance of exporter copy landing/tracking certificate, refund of Duty Drawback amount from Customs to BEML account and confirming the flow of shipping bill(s) to DGFT website.
- f) GST invoice bills should be produced by successful bidder for claiming of payment.
- g) GST exemption available for C&F agents / CHA as per 'notification of Govt. of India' should be considered while raising Invoices.
- h) Successful bidder should furnish the GST remittance details to BEML.
- i) While releasing payment in INR, equivalent of the US dollar, towards Ocean freight and Inland Transportation, BEML will consider SBI TT selling rate prevailing on Bill of lading date of the shipment.

16. RISK PURCHASE CLAUSE:

In case Successful bidder fails to execute the work or abandon the Contract, BEML shall have right to get the work executed through a third party at the risk and responsibility of Successful bidder. The extra cost incurred by BEML shall be to Successful bidder's account.

17. JURISDICTION:

Courts at Bangalore alone shall have jurisdiction to decide any issue/dispute arising out of the Arbitration or this Contract in exclusion of all other Courts. However, jurisdiction of any other court may be accepted by mutual discussion and agreement by and between the Company and the Supplier.

18. ARIBITRATION:

Disputes if any, arising between the company and the supplier in connection with this Contract or any other matters connected herewith, the same will be mutually discussed and settled, failing which, the disputes shall be referred to a sole arbitrator to be appointed by BEML. The arbitration/proceedings shall be in accordance with the provisions of Indian Arbitration and Conciliation Act, 1996 and Rules framed there under. The place of arbitration shall be at Bangalore or any other place mutually decided by and between the company and the supplier and all arbitration proceedings shall be conducted in English language. The award of the sole arbitrator shall be final and binding on all the parties.

19. PENALTY CLAUSE:

The successful bidder should adhere to the delivery schedule agreed to with BEML. If the successful bidder fails to deliver the goods within the stipulated time, agreed total transit time (as per the offer) penalty @ 2% of total contract value per week pro-rata up to maximum 5% of total contract value shall be charged and deducted from the bills of the successful bidder. Transit Time shall be calculated from the date of actual sailing and the date of actual time reaching destination.

20. BRIBES AND GIFTS:

Any bribe, commissions, gift or advantage given, promised or offered by or on behalf of the supplier or his partner, agent or servant or anyone on his or on their behalf to any officer, servant, representative or agent of BEML or any person on his or their behalf in relation to the obtaining or to the execution of or any other contract with BEML Ltd., shall in addition to any criminal liability which the supplier, may incur, subject the supplier to the cancellation of this and all other contracts with BEML and also for payment of any loss or damage resulting from any such cancellation to like extent, as is provided in case of cancellation under clause – 39 hereof. Any question or dispute as on the commissions of any offence under the present clause shall be settled by BEML in such manner and on such evidence of information as they may think fit and sufficient and their decision shall be final and conclusive.

21. ESSENTIAL CONDITIONS:

- a) BEML reserves the right to accept the offers or reject all offers
- b) In case of increase in quantity of equipment, BEML reserves the right to negotiate the prices on case to case basis.
- c) Quotations by post / courier / FAX are not acceptable.
- d) The bidder shall fill in all the required particulars in the blank space provided for the purpose in the tender document and shall also affix seal and sign on each and every page of tender document before uploading the tender on the BEML SRM System, as a token of acceptance of the tender terms & conditions. No corrections/ revisions will be entertained after closing date and time of tender.
- e) Please note that as per the directives from Ministry of Defence, Class 3 Digital Signature is mandatory for submission of bid on our e-Procurement system. System will not accept Class 1 or Class 2 Digital Signatures.
- f) Please note that activation of the Digital Signature requires at least two days' time. Thus, ensure to have digital signature activated well in time.
- g) **In case of any queries on Digital Signature or submission of bid in SRM system, please contact BEML SRM Team on 080-22963269, 080-22963141 or e-mail to admin.srm@beml.co.in.**
- h) While quoting its rates, the bidder is advised to take into account all factors, including any fluctuations in the market rates, etc. No request for revision of rates will be entertained on any account after acceptance of the offer or during the currency of contract.
- i) In case Bidder is not quoting for all activities, then their offer shall be rejected.
- j) BEML reserves the right to appoint an independent surveyor to determine the weight and volume of the fleet of equipment, which forms the basis for arriving at the cargo size for payment purpose.
- k) Evaluation of the tenders will be based on the competency and experience of the bidders who have performed similar cargo shipment at highly competitive rates. L1 party who fulfills the tender conditions will be considered as Successful bidder.
- l) Coordination with the Port Authorities and required permissions for berthing at all the load ports and the Douala port shall be arranged by the Carrier/Agent/Successful bidder without involving BEML.
- m) Successful bidder shall arrange to inform the authorities in Douala port well in advance for berthing arrangements for the vessel at its own cost and risk.
- n) All taxes, charges and dues of vessel if any on account of execution of this contract shall be on Successful bidder's account both at loading port and at the Douala port.
- o) Bill of Lading to be released upon confirmation and approval by BEML.
- p) Bill of lading to be released within 48 hours from the date of sailing.
- q) Bill of Lading to be issued / signed by liners or it's agent, to comply with Letter of Credit conditions.
- r) In case of failure to place the vessel for lifting cargo as per the laycan by the successful bidder and if BEML cargo is ready at wharf or trailers waiting to be loaded, consequent

Bid Invitation No : 6300037478

- detention charges, additional demurrages and any other associated charges including penal demurrage charges of port trust (consequent to the delay) shall be recovered from the successful bidder.
- s) BEML shall not be responsible for any berthing delays at load port/discharge ports.
 - t) BEML reserves the right to accept the offers or reject all offers or split the scope of work between successful bidders without assigning any reasons.
 - u) Coordination and required permissions from port authorities with the Port Authorities for C&F shall be arranged by the Successful bidder without involving BEML.
 - v) List of associates in respective country must be provided to enable BEML to incorporate in their Purchase Order
 - w) Shipping through direct vessels is preferred. Shipping lines to provide complete route details.
 - x) The Sailing Schedule of the Vessel should be sent regularly to sea@beml.co.in and latam@beml.co.in.

22. LIABILITIES:

The selected bidder shall be responsible for any financial losses, damages, liabilities arising out of any breach of contract or any other event attributable to the bidder's management of the contract. BEML can recover all such losses from the unpaid invoices of the selected bidder or by forfeiting the available Security deposit.

23. FORCE MAJEURE CLAUSE:

Notwithstanding anything contained in the Contract, neither the Service Provider nor the BEML shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation become unreasonably onerous or impossible due to occurrence of a 'Force Majeure' conditions which directly affect the obligations to be performed by the BEML or the Service Provider. Such events include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotions, insurgency, sabotage, acts of public enemy, fires, explosion, epidemics, quarantine restrictions, floods, earthquake or acts of God, restrictions by Govt. authorities over which the Service Provider or *the acts on which* the BEML has no control.

The party claiming to be affected by Force Majeure shall notify the other party in writing without delay, within two weeks on the intervention and on the cessation of such circumstance. Extension of time sought by the Service Provider along with supporting evidence and so granted by the BEML for the supply/ work affected, if any, shall not be construed as waiver in respect of remaining deliveries.

Notwithstanding above provisions, BEML shall reserve the right to cancel the order/ Contract, wholly or partly, in order to meet the overall delivery schedule and make alternative arrangements including arrangements with third party for completion of deliveries and other schedules. BEML may takeover partly processed material at a mutually agreed price.

24. AWARDING OF CONTRACT:

Awarding of the contract to the Service Provider will be subject to approval by the competent authority.

The above mentioned terms and conditions of BEML are acceptable to us for participation in tender and to serve the organisation, in case of being accepted as successful bidder after tendering process.

(To be executed on plain paper and applicable for all tenders of value \geq Rs 1 Crore)

INTEGRITY PACT

Between

BEML Limited (BEML) hereinafter referred to as “The Principal” and

..... hereinafter referred to as “The Bidder/Contractor”

Preamble

The Principal intends to award, under laid down organizational procedures, contract/s for The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness / transparency in its relations with its Bidder(s) and /or Contractor(s).

In order to achieve these goals, the Principal will appoint an independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

Section 1 – Commitments of the Principal

(1) The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

- a. No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b. The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
- c. The Principal will exclude from the process all known prejudiced persons.

(2) If the principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act, or it there be a substantive suspicion in this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

Section 2 – Commitment of the Bidder(s)/ contractor(s)

(1) The Bidder(s)/ Contractor(s) commit themselves to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.

- a. The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal’s employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

Bid Invitation No : 6300037478

b. The Bidder(s)/ Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

c. The Bidder(s)/ Contractor(s) will not commit any offence under the relevant IPC/PC Act; further, the Bidder(s) / Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or documents provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

d. The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the Agents/ Representatives in India, if any. Similarly, the Bidder(s)/ Contractor(s) of Indian Nationality shall furnish the name and address of the foreign Principals, if any. Further, as mentioned in the “Guidelines on Indian Agents of Foreign Suppliers” shall be disclosed by the Bidder(s)/Contractor(s). Further, as mentioned in the Guidelines all the payments made to the Indian agent/representative have to be in Indian Rupees only. Copy of the “Guidelines on Indian Agents of Foreign Suppliers” is placed at **Annexure A-1**.

e. The Bidder(s) / Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.

(2) The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

Section 3 – Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of Section 2, above or any other form such as to put his reliability or creditability in question, the Principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or take action as per the procedure mentioned in the “Guidelines on Banning of business dealings”.

Section 4 – Compensation for Damages

(1) If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/ Bid Security.

(2) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the contract value or the amount equivalent to Performance Bank Guarantee.

Section 5 – Previous Transgression

(1) The Bidders declares that no previous transgressions occurred in the last three years with any other Company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprises in India that could justify his exclusion from the tender process.

(2) If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action can be taken as per the procedure mentioned in “Guidelines on Banning of business dealings”.

Section 6 – Equal treatment of all Bidders /Contractors /Sub-contractors

- (1) The Bidder(s)/ Contractor(s) undertaker(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.
- (2) The Principal will enter into agreement with identical conditions as this one with all Bidders, Contractors and subcontractors.
- (3) The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

Section 7 – Criminal charges against violating Bidder(s) / Contractor(s) / Subcontractor(s)

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or of the Principal has substantive suspicion in this regard, the Principal will inform the same to the Chief Vigilance Officer

Section 8 – Independent External Monitor / Monitors

- (1) The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement.
- (2) The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. It will be obligatory for him to treat the information and documents of the Bidders/Contractors as confidential. He reports to the CMD, BEML.
- (3) The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor(s) / Subcontractor(s) with confidentiality.
- (4) The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.
- (5) As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.
- (6) The Monitor will submit a written report to the CMD, BEML, within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise submit proposals for correcting problematic situations.
- (7) If the Monitor has reported to the CMD, BEML, a substantiated suspicion of an offence under relevant IPC/PC Act, and the CMD, BEML has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.
- (8) The word '**Monitor**' would include both singular and plural.

Section 9 – Pact Duration

Bid Invitation No : 6300037478

This pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded.

If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged/ determined by CMD of BEML.

Section 10 – Other provisions

- (1) This agreement is subject to Indian Law. Place of performance and jurisdiction is the Corporate Office of the Principal, i.e. Bangalore.
- (2) Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.
- (3) If the Contractor is a partnership or a consortium, this agreement must be signed by all partners or consortium members.
- (4) Should one or several provisions of this agreement turn out to be invalid, the reminder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.
- (5) In the event of any contradiction between the Integrity Pact and its Annexure, the Clause in the integrity pact will prevail.

 (For & On behalf of the Principal)
 (Office Seal)

 (For & On behalf of Bidder/Contractor)
 (Office Seal)

Place-----
 Date -----

Place-----
 Date -----

Witness 1:
 (Name & Address) -----

Witness 1:
 (Name & Address) -----

Witness 2:
 (Name & Address) -----

Witness 2:
 (Name & Address) -----

GUIDELINES FOR INDIAN AGENTS OF FOREIGN SUPPLIERS

1.0 There shall be compulsory registration of agents for all Global (Open) Tender and Limited Tender. An agent who is not registered with BEML LTD shall apply for registration in the prescribed **Application-Form** available on www.bemlindia.in.

1.1 Registered agents will file an authenticated Photostat copy duly attested by a Notary Public/Original certificate of the principal confirming the agency agreement and giving the status being enjoyed by the agent and the commission/remuneration/salary/ retainer ship being paid by the principal to the agent before the placement of order by BEML LTD.

1.2 Wherever the Indian representatives have communicated on behalf of their principals and the foreign parties have stated that they are not paying any commission to the Indian agents, and the Indian representative is working on the basis of salary or as retainer, a written declaration to this effect should be submitted by the party (i.e. Principal) before finalizing the order.

2.0 DISCLOSURE OF PARTICULARS OF AGENTS/ REPRESENTATIVES IN INDIA, IF ANY:

2.1 Tenderers of Foreign nationality shall furnish the following details in their offer:

2.1.1 The name and address of the agents/representatives in India, if any and the extent of authorization and authority given to commit the Principals. In case the agent/representative be a foreign Company, it shall be confirmed whether it is real substantial Company and details of the same shall be furnished.

2.1.2 The amount of commission/remuneration included in the quoted price(s) for such agents/ representative in India.

2.1.3 Confirmation of the Tenderer that the commission/ remuneration if any, payable to his agents/ representatives in India, may be paid by BEML LTD in Indian Rupees only.

2.2 Tenderers of Indian Nationality shall furnish the following details in their offers:

2.2.1 The name and address of the foreign principals indicating their nationality as well as their status, i.e, whether manufacturer or agents of manufacturer holding the Letter of Authority of the Principal specifically authorizing the agent to make an offer in India in response to tender either directly or through the agents/representatives.

2.2.2 The amount of commission/remuneration included in the price (s) quoted by the Tenderer for himself.

2.2.3 Confirmation of the foreign principals of the Tenderer that the commission/remuneration, if any, reserved for the Tenderer in the quoted price (s), may be paid by BEML LTD in India in equivalent Indian Rupees on satisfactory completion of the Project or supplies of Stores and Spares in case of operation items.

2.3 In either case, in the event of contract materializing, the terms of payment will provide for payment of the commission /remuneration, if any payable to the agents/representatives in India in Indian Rupees on expiry of 90 days after the discharge of the obligations under the contract.

2.4 Failure to furnish correct and detailed information as called for in paragraph-2.0 above will render the concerned tender liable to rejection or in the event of a contract materializing, the same liable to termination by BEML LTD. Besides this there would be a penalty of banning business dealings with BEML LTD or damage or payment of a named sum.

Annexure –“B”**Part –I - TECHNICAL BID****(To be filled by Bidder and to be uploaded in BEML SRM System)**

The bidder shall furnish all the required particulars in the blank space provided in the format Annexure-B and upload the scanned copy with duly signed and stamped in the Collaboration Folder of BEML SRM Platform, along with supporting documents.

No corrections/ revisions will be entertained after closing date and time of tender.

All entries in the tender document shall be in English either typed or written legibly in blue ink only. Over-writings are not permitted.

All cancellations and insertions shall be duly signed / attested by the authorized person. All the documents should be uploaded in PDF format.

SL. NO.	PARTICULARS	BIDDERS'S REMARKS
1.	Name of the company registered in India	Upload Copy of Registration Certificate
2.	Complete address of office along with telephone no./E Mail ID.	Pls. fill the details
3.	Type of company a) Public Ltd., Co.? b) Pvt. Ltd., Co.? c) Partnership concern. d) Others please specify.	Pls. fill the details
4	Documents to accompany with Tenders:	
4 (i)	The Bidder should be registered with DIRECTORATE GENERAL OF SHIPPING as a Multimodal Transport Operator	Upload copy of valid Multimodal Transport Operator Certificate of Registration
4 (ii)	The bidder should furnish complete address and contact details of their agent at Cameroon.	Please provide details
4 (iii)	a) Bidder should possess a Customs House Agent (CHA) license. Enclose a copy of CHA License. or b) If CHA License not available, bidder should furnish letter from his associate, whose license details of CHA will be engaged for CHA activities.	Upload copy of valid CHA license. or Upload Letter from associate and copy of valid CHA license.
4 (iv)	PAN Card issued by the Income Tax Department.	Upload copy of PAN card
4 (v)	GST registration details	Upload copy of GST registration certificate.
4 (vi)	The Bidder must be in the business of providing similar services to various Govt / PSUs or any other organizations.	Upload Work Order/ Contract/Experience certificate issued by

Bid Invitation No : 6300037478

		customer(s) during past 5 years.
4 (vii)	<p>The bidder should have average annual turnover of Rs 7.50 Crores during any three (3) financial years. (FY2017-18 to FY2021-22).</p> <p>For FY2021-22 Unaudited / Provisional financial figures may be indicated, if audited figures are not available.</p>	<p>Upload audited Profit & Loss statements of last three (3) financial years. (FY2017-18 to FY2021-22).</p> <p>In case FY2021-22 accounts not finalised Unaudited / provisional figures will have to be self-attested and uploaded.</p> <p>(Only relevant pages of audited Profit & Loss statement to be uploaded without Notes and enclosures)</p>

Note: If it comes to the knowledge of BEML, at any point of time, during the tender process that the information submitted by the bidder is incorrect or deliberately misleading, BEML, at its discretion, will have the right to reject the bid without any information to the Bidder.

We have understood the Terms and Conditions clearly and agree in totality.

Place:
Date:

(Signature of the Bidder/Authorized signatory)
seal

Annexure – ‘C’**Part –II - Price Bid**

Price to be quoted as per below mentioned details on BEML SRM system only against the respective line items provided therein.

CHARGES FROM MUMBAI/NHAVA SHEVA PORT TO PROJECT SITE, EBOLOWA, CAMEROON THROUGH DOUALA PORT**TABLE - I**

Sl. No.	Description	SRM Item Data Sl. No.	RO-RO
			UNIT PRICE (IN USD)
1	OCEAN FREIGHT CHARGES IN USD PER CBM (INCLUSIVE OF ALL CHARGES) (MUMBAI/NHAVA SHEVA PORT TO DOUALA PORT) Total approx. CBM : 9170	1	Please quote the rates against the respective items in ‘Item Data’ in the SRM system
2	INLAND TRANSPORTATION CHARGES IN USD PER CBM FROM DOUALA PORT TO PROJECT SITE AT EBOLOWA, CAMEROON. (COVERS ALL CHARGES INCLUDING CUSTOMS CLEARANCE, PORT CLEARANCE CHARGES AND LOADING OF EQUIPMENT & ATTACHMENTS ON THE SUITABLE TRAILERS AT DOUALA PORT, NECESSARY ROAD PERMITS, LOCAL POLICE CLEARANCE AND OTHER PERMISSIONS/ STATUTORY CHARGES, IF APPLICABLE AS PER CAMEROON LAW AND UNLOADING OF EQUIPMENT AT EBOLOWA (PROJECT SITE)) Total approx. CBM : 9170	2	

Note:

- The bidder should hold the quoted price for the shipment until **31st Dec. 2022**.
- While releasing payment for US Dollar (USD) (ocean freight and Inland Transportation) amount, BEML will consider SBI TT selling rate prevailing on Bill of lading date of the shipment.
- The rates quoted in USD will be converted in INR by considering exchange rate (SBI TT selling rate) as on tender opening date.

TABLE – II

Sl. No.	Particulars	SRM Item Data Sl. No.	Qty in Nos	Unit of Measurement (UoM)	Price in INR	
1	C&F / Port Activities at Mumbai/ Nhava Sheva Port					
	NON-RECEIPTED CHARGES					
A	Unloading of equipment and attachments from trailer by crane	3	71	Per Equipment	Please quote the rates against the respective items in 'Item Data' in the SRM system	
B	Bill of Lading charges	4	2	Per shipment		
C	Customs clearance, documentation and filing shipping bill charges	5	2	Per shipment		
D	Service charges	6	2	Per shipment		
E	Washing Charges	7	71	Per equipment		
F	Security charges per person per shift (if required)	8	45	Per person per shift		
G	40 feet MAFI rate, if required	9	22	Per MAFI		
H	Lashing, dunnage and securing of attachments (static cargo) on the MAFI (if required) (Lashing & dunnage material to be arranged by bidder)	10	22	Per MAFI		
I	Fumigation of wooden boxes (tool/spare parts box) (if required).	11	142	Per tool box		
J	Assembling charges for tyres/cabin per equipment including crane, forklift, compressor, slings, labour etc (if required)	12	10	Per equipment		
K	Additional Crane rates, if required	13	9	Per shift		
L	Additional Forklift rates, if required	14	9	Per shift		
M	Additional compressor rates if required	15	9	Per shift		
N	Any other charges (please specify)	16	1	Lumpsum		
RECEIPTED CHARGES						
O	Port Wharfage Charges, Levy charges & Port handling charges	At actuals against submission of original receipt				At actuals against submission of original receipt

Note:

- The bidder should hold the quoted price for the shipment until 31st December 2022.
- Above mentioned Quantity (Qty in Nos) in Table -I & II are tentative and for arriving L1 party only. However, the payment shall be made at actuals for the services/ quantity availed.
- GST charges applicable in India will be paid by BEML at actuals.

Bid Invitation No : 6300037478

- d. Receipted Charges (Port charges) shall be paid at actuals against submission of original receipt.
- e. Bidder has to quote for all the line items. In case Bidder is not quoting for all the line items in price bid, then their offer shall be rejected. However, for point no 1(N) if bidder is not quoted it will be considered as **Nil** Value for evaluation.
- f. No Weightage /preference will be given for any specific /particular activity.
- g. After technical evaluation, price bid will be opened for technically qualified bidders.
- h. L1 will be determined based on Grand Total of Table-I and Table-II (Sl. No.1A to 1N) as mentioned above. Extended value will be considered for arriving L1.
- i. The bidder whose offer is Lowest will be considered as L1.

Annexure – “D”

TENTATIVE DIMENSIONS AND WEIGHT (PER UNIT) OF CARGO								
Sl. No.	EQUIPMENT MODEL	EQUIPMENT/ ATTACHEMENT DESCRIPTION	STATIC/ SELF DRIVEN	QTY IN NOS	LENGTH IN MTR	WIDTH IN MTR	HEIGHT IN MTR	GROSS WEIGHT IN MTs
1	BD155 BULL DOZER	BULL DOZER-MAIN UNIT	SELF DRIVEN WITH TRACK CHAIN MOUNTED	11	9.10	4.20	4.20	45.00
		TREE PUSHER	STATIC	03	7.25	4.25	2.70	6.40
		LAND CLEARING RAKE	STATIC	11	4.90	4.25	2.70	6.00
		LAND CLEARING CHAIN	STATIC	05	1.70	1.70	1.70	3.80
2	BD65-1 BULL DOZER	BULL DOZER-MAIN UNIT	SELF DRIVEN WITH TRACK CHAIN MOUNTED	10	7.10	3.80	3.60	21.50
		LAND CLEARING RAKE	STATIC	10	4.00	3.90	1.60	3.20
		TREE PUSHER	STATIC	3	3.20	1.20	1.10	1.00
3	BE300LC EXCAVATOR	EXCAVATOR-MAIN UNIT	SELF DRIVEN WITH TRACK CHAIN MOUNTED	10	11.00	3.30	3.60	30.90
		HAMMER	STATIC	10	2.82	0.54	0.56	2.34
4	BG605A MOTOR GRADER	MOTOR GRADER-MAIN UNIT	SELF DRIVEN (WHEEL DRIVEN)	10	10.70	3.80	4.00	16.50
5	BL30 WHEEL LOADER	WHEEL LOADER-MAIN UNIT	SELF DRIVEN (WHEEL DRIVEN)	10	8.10	3.20	4.00	18.00
		WOOD GRASPER	STATIC	5	2.00	2.00	2.00	1.50
6	BL9H (4X4) BACKHOE LOADER	BACKHOE LOADER-MAIN UNIT	SELF DRIVEN (WHEEL DRIVEN)	10	6.30	3.00	4.00	8.00
7	COMPACTOR	MONOCYLINDRIC COMPACTOR	WHEEL AND DRUM DRIVEN	10	5.70	2.30	2.55	12.80
		PAD FOOT DRUM KIT	STATIC	10	1.70	2.20	1.70	1.00
8	Tool Box	Tool Box	STATIC	142	1.40	0.75	0.70	0.07
TOTAL APPROX. CBM : 9170								

NOTE :

The above mentioned dimensions and weight details are for reference purpose only. However, the actual dimension/ volume details shall be determined at the time of shipment.

Annexure – “E”

Declaration by the bidder

This is to certify that our person/persons/Company/Firm/Associations does not have any litigation, arbitration cases against BEML Ltd or pending before the Court / Arbitrator in connection with any contract / tender issued by BEML Ltd.

Signature of Bidder with Seal

Annexure – “F”

UNDERTAKING

This is to certify that _____ (Name of the Firm) has not been banned / black listed / debarred from Trade by any BEML /Central /State Govt. Dept. / Autonomous Institution / PSUs in India at the time of bid submission.

I / we hereby certify that all the information given above is factual.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____

Annexure – “G”

UNDER TAKING LETTER

(To be printed on Bidder Company's letter Head)

To,

The Assistant General Manager
Corporate Materials
BEML Ltd.,
23/1,4th Main,
S.R. Nagar, Bangalore

Sub:- Undertaking with respect to Bid Invitation No.6300035551

Dear Sir,

I/We certify that to the best of my / our knowledge, the particulars furnished by us against the tender are true.

It is understood that the information furnished will be treated as confidential and will not be divulged to unauthorized persons.

I / We agree to remit 10% of annual contract value Performance Bank Guarantee from an any Scheduled Commercial Bank in India authorized by Reserve Bank of India only within 15 days after award of the contract/from the date of Letter of Intent by BEML.

I / we hereby confirm that we have gone through and understood the complete tender terms and conditions including all its Annexures, Exhibits etc along with its Corrigenda, addenda, Amendments, Clarifications etc if any to Tender and accept the same in to-to. As a token of acceptance I / We have signed and affixed seal on each and every page of tender document (from page no.1 to XX and all Corrigenda, addenda, Amendments, Clarifications etc if any to Tender and same is uploaded on BEML SRM System.

“In case if it is found that I / We have not uploaded duly signed all pages of tender document or not filled all the details or some pages are missing, then it will be deemed that I/We have agreed for all the terms and conditions of the tender, if the bidder has uploaded duly signed this undertaking”
Place:

Date:

Signature of the Bidder) Full name with seal

ANNEXURE "H"

FORMAT OF BID GUARANTEE FORM

Note:

1. This guarantee shall be furnished by Scheduled Commercial Banks authorised by RBI to issue a Bank Guarantee.
2. This bank guarantee shall be furnished on stamp paper value as per prevailing Stamp Act. (At present not less than Rs. 80/-)
3. The stamp paper shall have been purchased in the Name of the Bank executing the Guarantee.
4. In the case of foreign bidder the B.G. may be furnished by an international reputed bank acceptable to the PURCHASER countersigned by any Scheduled Commercial Bank in India authorized by Reserve Bank of India.

DATE:
BID GUARANTEE NO:

Ref:

To, BEML LIMITED
(Address of concerned Division/ Corporate Office)

Dear Sirs,

.....
 In accordance with your 'Tender Enquiry' under your Tender No:dated
 M/s..... herein after called the Bidder, with
 the following Directors on their Board of Directors / partners of the firm.

- | | |
|----|-----|
| 1. | 2. |
| 3. | 4. |
| 5. | 6. |
| 7. | 8. |
| 9. | 10. |

Wish to participate in the said tender for

.....As an Irrevocable
 Bank Guarantee against Bid Guarantee for an amount of Rs..... (In
 words and figures) valid for days from is required
 to be submitted by the Bidder as a condition precedent for participation in the said bid, which amount
 is liable to be forfeited by the BEML Limited (herein after called PURCHASER) (1) the withdrawal or
 revision of toe offer by the Bidder as a condition within the validity period. (2) Non-acceptance of the

Bid Invitation No : 6300037478

'Letter of Intent / Purchase Order' by the bidder when issued within the validity period. (3) Failure to furnish the valid contract performance guarantee by the bidder within one month from the receipt of the Purchase Order and (4) on the happening of any contingencies mentioned in the bid documents.

We, the Bank at..... Having our Head office at (Local address) Guarantee and undertake to pay immediately on first demand by BEML LIMITED, the amount of Rs.....

.....(in figure and words) without any reservation, protest, demur and recourse. Any such demand made by the Purchaser shall be conclusive and binding on the Bank irrespective of any dispute or difference raised by the purchaser.

The guarantee shall be irrevocable and shall remain valid up to (This date shall be 60 days after the date for which the bid is valid). If any further extension of this guarantee is required the same shall be extended to such required period (not exceeding one year) on receiving instruction from M/s.....on whose behalf this guarantee is issued.

In witness whereof the Bank, through its authorized officer has set its hand and stamp on thisday of.....at

witness (Signature)

WITNESS (Signature)

Name in (Block letters)

Designation

(Staff No.)

(Bank's common Seal)

Official address:

Attorney as per power of Attorney No....

Date:

ANNEXURE-I

PERFORMANCE BANK GUARANTEE

Bank Guarantee No.....
Dated
Amount
Valid upto
Claim upto

The Assistant General Manager
BEML Limited
Corporate Materials (Imports)
BEML LTD,
BEML SOUDHA,
23/1, 4th Main, S.R. Nagar,
Bangalore – 560 027
KARNATAKA, India

M/s(Name of the Shipping company) having their office atand its Registered office at(hereinafter called the contractor) has entered into an agreement No:..... (hereinafter called the said agreement) with M/s BEML Limited, Bangalore (hereinafter called the Company) for under mentioned shipment of 71 units of BEML equipment on the terms and conditions in the said agreement.

In terms of the said agreement the Shipping company is required to and has agreed to furnish to the company a Bank Guarantee for a sum of 10% of the Contract value i.e, Rs.----- (Rupees .----- only) towards security for the due and faithful performance of the terms of the said agreement and against any loss or damage caused to or would be caused to or suffered by the company by reason of any breach by the said contractor of any of the terms or conditions contained in the said agreement.
(Name of the BANK) having its office at has agreed at the request of the contractor to give the guarantee hereinafter contained.

We, (Name of the BANK) do hereby undertake to pay the amounts due and payable under this Guarantee without any demur or protest merely on a demand from the company in writing stating that the amount due by way of any loss or damage caused to or would be caused to or suffered by the company by reasons of any breach by the said contractor(s) of any of the terms & conditions contained in the said agreement or by reason of the said contractor's failure to perform the said agreement. Any such demand made on the Bank by the company shall be conclusive as regards the amount due and payable by the Bank under this Guarantee upto **xx/xx/xxxx (date)** or the extended period if any. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs.----- (Rupees ----- only). Any change or variation in the constitution of the company shall not discharge the Bank from its liability to pay the amount under this Guarantee. We, (Name of the BANK) further agree that the Guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of the company or by virtue of the said agreement have been fully paid and its claims

Bid Invitation No : 6300037478

satisfied or discharged or till the company certifies that the terms and conditions of the said agreement have been fully and properly carried out by the said contractor(s).

Unless a demand or claim under this Guarantee is made on us in writing on or before **xx/xx/xxxx (date)** or the extended period if any, we shall be discharged from all liability under this Guarantee thereafter.

We, (Name of the BANK) further agree with the company that the company shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said agreement or to extend the time of performance by the said contractor(s) from time to time or to postpone from any time or from time to time any of the powers exercisable by the company against the said contractor(s) and to for-bear or to enforce any of the terms & conditions

relating to the said agreement and we shall not be relieved from our liability by reason of any such variation or extension being granted to the said contractor(s) or by any such matter of thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving us.

We, (Name of the BANK) lastly undertake not to revoke this Guarantee during its currency except with the previous consent of the company in writing.

The validity of Bank Guarantee shall be upto from the date of contract i.e, till-----The Bank guarantee shall remain valid for the period of 3 months after expiry of contract i.e, till -----upto which the contractor is obliged for due performance of the said Agreement/Contract/Order. Notwithstanding any thing contained herein above our liability under this Guarantee is limited to Rs. -----(Rupees ----- only) in aggregate and it shall remain in full force upto **xx/xx/xxxx (date)**. Any claim under this Guarantee must be received by us on or before **xx/xx/xxxx (date)** or the extended period and if no such claim is received by us within **xx/xx/xxxx (date)** or the extended period. Company's right under this Guarantee will cease and we shall be relieved and discharged from all liabilities under this Guarantee thereafter.

Date :

Place :