

EOI Ref: CPC/VDS/EoI/Make in India/20-21

Date: April 12, 2020

## **Open Ended Expression of Interest for development of Make in India Parts / Assemblies.**

### **A. Brief about BEML, Requirement and Procedure:**

1. BEML Limited is a leading multi-technology and multi-location Mini-Ratna category-I company under the Ministry of Defence offering high quality products for diverse sectors of economy such as Defence, coal, mining, steel, cement, power, irrigation, construction, road building, metro & railways and aviation. It has emerged as the forerunner of heavy engineering industry with a track record of growth and revenues for over four decades. With a commitment to market driven R&D, We request you to please visit our website [www.bemlindia.in](http://www.bemlindia.in) for more details on BEML limited.
2. Being India's leading defence equipment manufacturer, BEML keeps the Indian Army and other defence forces abreast with state-of-the-art military equipment. The company is manufacturing variants of TATRA vehicle for all terrain operations including Bridge Layer, Field Artillery Tractor, Medium & Heavy Recovery Vehicle, Pontoon Mainstream Bridge System, Crash Fire Tender, Mobile Mast Vehicle. BEML also supplies Engineering Mine Ploughs, Tank Transportation Trailer, Weapon Loading equipment, Armoured Recovery Vehicle, Mil rail Coaches and Wagons. Two new product variants developed by BEML's strong technology development team include Command Post Vehicle and BEML TATRA Driving Simulator to cater to the growing needs of armed forces. BEML plays a major role in the country's Integrated Guided Missile Development Project by supplying Ground Support Vehicle. The company has created world-class Test Track at its KGF Complex to test defence equipment and vehicles.

### **B. Objectives of the Eoi:**

To identify the potential suppliers for Development of Make in India items.

List of items details enclosed at **Annexure-1**

### C. Eligibility Criteria:

The following are the mandatory conditions to be filled by the firm for responding to the EoI. Please Confirm **Yes / No** for each point.

- i) The identified items are to be manufactured in India
- ii) Firm should be registered in India
- iii) Firm to confirm that, similar items have been supplied to other companies.
- iv) The firm should have Major facilities for manufacturing identified product.
- v) The firm should confirm that they are OEM or component manufacturer having track record developing components/products/Technology. Only manufacturers need to respond to this EOI.  
**Dealers/distributors/agents/representatives need not respond.**

**Suppliers are requested to fill the complete details in "EoI application format" Open Ended Expression of Interest for development of Make in India items - enclosed at Annexure-2**

**Please note that Vendors already registered in BEML need not fill "EoI Application format but BEML Vendor code has to be mentioned.**

The following are the Non-Mandatory conditions:

- a) The firm shall be willing to modify the components to match the performance requirements on the product at BEML premises.
- b) BEML will extend all facilities to inspect the part and test for determining the suitability of the same for BEML application.
- c) Once the performance of the offered component / assembly is established on the product it will be considered for regular supplies.

### D. PROCESS OF EoI:

- 1) Suppliers who shown interest for specific component will be evaluated as per BEML standard operating procedure.
- 2) Relevant technical details will be shared to qualified suppliers.
- 3) Development Purchase Order will be placed as per BEML Purchase procedure.
- 4) After successful development of assembly/component, Regular Purchase Order will be placed as per BEML Purchase procedure.

#### **E. Submission of the EOI**

Eoi (Duly filled application format, company profile, GST certificate, Quality certificate, sample PO copies of similar items, Factory licence copy, PAN copy, Udyog Aadhaar copy-MSME certificate, Registration details if any with any other Govt/PSU industries) in sealed covers stating compliance to all the points should be sent to the following address super scribing the Eoi reference: **CPC/VDS/Eoi/Make in India/20-21** to the following address through post / courier.

**Deputy General Manager –Corporate Vendor Development Cell**

**Room no 223**

**BEML Soudha,**

**BEML Limited**

**23/1, 4<sup>th</sup> main, S R Nagar,**

**Bangalore-560 027**

**Karnataka,**

**India.**

**Tel (Off): +91-80-22963253**

**Email: [office@vds.beml.co.in](mailto:office@vds.beml.co.in)**

#### **F. General**

For any further clarifications you may contact the officials indicated in the format of Division-wise contact details  
**(Annexure-3).**

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