



BEML LIMITED

(A Govt. of India Mini Ratna Company under Ministry of Defence)
"BEML SOUDHA", 23/1, 4th Main, S. R. Nagar,
BANGALORE – 560 027

EXPRESSION OF INTEREST (EoI)

Bid Invitation No. 6300038598

Date:02.11.2023

Sub : Expression of Interest for Logistics Automation Process for equipment transportation for all divisions of BEML

BEML Limited invites 'Expression of Interest (EoI)' from eligible reputed firms for Logistics Automation Process for equipment transportation for all its divisions.

Details of scope of work involved for the EoI and mode of submitting the EoI are given in the subsequent pages of this document.

Last date for submission of EoI is 17.11.2023.

Any further Addendum/ Corrigendum/ Extension of dates, Clarifications/ Responses to bidders' queries in respect of the above EoI shall be posted on BEML website (<https://www.bemlindia.in>) only and no separate notification shall be issued.

1. INTRODUCTION:

BEML Limited is a leading multi-technology and multi-location company under the Ministry of Defence, Government of India, offering high-quality products for diverse sectors of economy such as coal, mining, steel, cement, power, irrigation, construction, road building, aviation, defence, metro and railways.

2. PURPOSE:

BEML Limited issues Transport Contracts for transportation of Earth Moving and Defence equipments including Over Dimensional Consignments (ODCs) of BEML LIMITED from BEML manufacturing units at Palakkad / Mysore / KGF/ Bangalore to all customer sites including hilly terrain projects & all major ports of India.

Approximately 1200 trailers/trucks are used for one year for transportation of the equipments from the divisions of BEML Limited at Palakkad / Mysore / KGF/ Bangalore.

After release of the contracts, details of operation of the contract like distance travelled, time taken for travel, details of dispatch date, arrival date, distance covered, etc. are not available at present.

The purpose of this EoI is to have an automated process of the logistics involving transportation of the various equipments between various locations which will provide the details in real time to BEML Limited.

3. SCOPE OF WORK:

Following information is to be made available to BEML Limited with the automation process:

- a) Reporting of vehicles
- b) Departure date from BEML division
- c) Delivery date to customer
- d) Traceability of vehicle during transit
- e) Number of trips arranged at each division
- f) Distance admitted for each trip
- g) Utilization of contract in terms of value, number of trips, etc.
- h) Insurance availability of vehicle reported
- i) Notifications on updates of various milestones of transportation
- j) Delivery Confirmation by Transporter with signed LR document uploading
- k) Confirmation by Customer
- l) MIS Report

The software application for the automation should be an on-premise model and the Database/Application should be hosted at BEML Data Centre (hardware will be provided by BEML).

The application should meet all cyber security standards such as data encryption, Multifactor authentication, https, secured ports, etc.

Details of licensing model, implementation and training methodology are to be provided in the EoI submitted.

4. PROCESS:

The following process shall be followed:

- Issue of EoI.
- Receipt of EoI from bidders.
- Evaluation of Bidders post fulfilment of the minimum eligibility criteria including presentation of the proposed automation
- Shortlisting of the eligible EoI bidders based on eligibility criteria and presentation
- Floating of 2-bid tender to the shortlisted vendors for finalization of the vendor for implementation of the automation
- Successful bidder is required to sign Non-Disclosure Agreement (NDA) with BEML Limited

5. **ELIGIBILITY CRITERIA:**

Below Sl. No. 1 to 6 are to be fulfilled by the firm for responding to the EoI.

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Sl. No.	Criteria Details	Documents to be submitted
1	The Party must be registered in India as required by law with minimum three (3) years of continuous operation up to the date of publication of this EOI.	Annexure - A to be submitted along with the following documents: <ul style="list-style-type: none">• Company Registration Certificate• Brief Company Profile• PAN Number• GST Registration Certificate
2	Bidder must have successfully implemented during the last 3 years at least 3 Logistics Automation projects in any State / Central Govt / PSU Organization or Private Organization with Company Turnover of Rs.500 Crs. and above.	Please provide relevant Purchase Order copies and completion certificates from the customers.

3	Financial turnover for last 3 financial years	Please provide audited financial statements
4	No.of Clients	Please provide details
5	Mode of Tracking/Real time tracking of fleet	GPRS, SMS, Fast Tag Please confirm
6	Logistic automation transactions/year	Please provide details
7	Business Presentation related to logistic automation.	Soft copy and a signed hard copy of the presentation needs to be submitted after the presentation}

Note:

- The Bidders must ensure that the documentary proofs to substantiate clauses above are given, without which their EOI will not be considered.
- BEML reserves the right to seek clarifications from the bidder/s for the documents submitted above by the bidder/s at any point of time during the evaluation.

6. PRESENTATION:

- The firms fulfilling the eligibility criteria will be invited to make a presentation to BEML Committee at a date, time and location notified by BEML.
- Firm to present their understanding, proposed methodology of implementation of the automation keeping in mind the objectives and requirements shared in this EoI.

7. FINAL EVALUATION:

- Post the pre-qualification stage, the technical proposal will be evaluated on the basis of bidder's experience, its understanding of scope of services, proposed methodology and work Plan, and the experience, only those bidders whose technical marks as per the technical evaluation criteria mentioned below is 70 marks or more out of 100 shall be declared as qualified for further tendering process in two bid system. Bidders who have secured less than 70 marks shall be rejected. The Bidder with highest marks will

be given a technical score of 100 points. The technical scores of other bidders will be computed as follows:

- Firms will be shortlisted by the BEML committee members based on technical criteria and their capabilities in the presentation for further course of action as per BEML requirement.

Sl. No.	Criteria Details	Scale/scheme of marking	Marks
	The Party must be registered in India as required by law with minimum three (3) years of continuous operation up to the date of publication of this EOI.	Annexure - A to be submitted along with the following documents: <ul style="list-style-type: none"> • Company Registration Certificate • Brief Company Profile • PAN Number • GST Registration Certificate 	10
2	Bidder must have successfully implemented during the last 3 years at least 3 Logistics Automation projects in any State / Central Govt / PSU Organization or Private Organization with Company Turnover of Rs.500 Crs. and above.	Please provide relevant Purchase Order copies and completion certificates from the customers.	20
3	Financial turnover for last 3 financial years	100 lakhs and above- 10 marks <75-100 lakhs-8 marks <50-75 lakhs-6 marks <25-50 lakhs-4 marks 2.4-25 lakhs-2 marks .	10
4	No.of Clients	25 clients and above- 10 marks	10

		<20-25 – 8 marks <15-20 -6 marks <10-15 -4 marks <10 -2 marks	
5	Mode of Tracking/Real time tracking of fleet	GPRS, SMS, Fast Tag	10
6	Logistic automation transactions/ year	1000 Transactions and above- 10 marks <750-1000 – 8 marks <500-750 -6 marks <250-500 -4 marks <250 -2 marks	10
7	Business Presentation related to logistic automation.	Soft copy and a signed hard copy of the presentation needs to be submitted after the presentation}	30

8. TERMS & CONDITIONS:

- BEML reserves the right to accept or reject any responses, in whole or in part, and to enter into discussions with any one or more prospective bidders on no cost no commitment basis.
- Commercials should not be quoted/indicated at any place and in any form in the EOI response. The response of any respondent quoting/indicating commercials, whether directly or indirectly, will be liable to be summarily rejected.

Non-Disclosure Agreement:

The selected bidder after placement of work order and prior to commencement of work must sign the Non-Disclosure Agreement (NDA) as per the format specified by BEML or any other as mutually agreed.

9. INSTRUCTIONS FOR SUBMISSION OF THE EOI:

The response to this Eoi is to be submitted by the firm on BEML SRM e-Procurement Portal.

Required documents as per the Eoi are to be uploaded by the firm on the portal and the response is to be submitted.

Please note that a valid Class 3 Organization Digital Signature issued by the authorized certifying authority in India with both Signing & Encryption Certificates is required for submission of response on the BEML SRM Portal.

Please send email to admin.srm@beml.co.in for obtaining User ID and Password details for submission of the response on the BEML SRM Portal.

10. Schedule of Events

Sl. No.	Particulars	Date	Time
1	Floating of EOI in BEML SRM Portal	02.11-.2023	
2	Last date for forwarding Queries if any, for clarification during Pre-bid meeting	08.11-.2023	17.00 Hrs
3	Pre-bid meeting	09.11-.2023	11.30 Hrs
4	Last date for submission of EOI through SRM Portal	17.11-.2023	14.00 Hrs
5	Opening of EOI bids	17.11-.2023	16.00 Hrs

11. PRE-BID MEETING:

Pre-bid meeting will be organized through Video Conference, interested bidders are advised to send the email to cmimp2@beml.co.in for the participation on or before 08.11.2023 @ 17.00 Hrs to share the video-conference link for Pre-Bid meeting scheduled on 09.11.2023 at 11.30 AM

- Any queries/clarification/information/details if required by the bidder, the same to be sent to e-mail address : cmimp2@beml.co.in.
- The queries will be accepted and entertained upto 08.11.2023 @ 17.00 Hrs to the pre- bid meeting, the decision of BEML on this will be final & binding.
- It is suggested that all the bidders should send queries & obtain all the clarifications before submitting the bids.
- Any modification of the Bidding documents which may become necessary as a result of the pre-bid queries, shall be made by BEML and the same will be hosted on BEML website.

Before the dead-line for submission of Bids, BEML may modify the Bidding documents.

Annexure - A

DETAILS TO BE FILLED/ UPLOADED BY THE PARTICIPATING FIRM

Sl. No.	Description	Details to be filled/uploaded
1	Name of the Firm & Postal address for correspondence (With name of the Contact Person) with telephone number, fax and email id	
2	Bank Details like Bank account numbers & IFSC code with Banker's Name, Address & Contact No.:	Bank account numbers :- IFSC Code: Banker's Name :- Address :- Contact Number :-

I / we hereby certify that all the information given above is factual.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____

UNDERTAKING

This is to certify that _____ (Name of the Firm) has not been banned / black listed / debarred from Trade by any Central /State Govt. Dept. / Autonomous Institution / PSUs in India at the time of bidding.

I / we hereby certify that all the information given above is factual.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____

UNDERTAKING

To:

M/s. BEML LTD
Bangalore-27

Dear Sir,

Having examined the Eol dated10.2023 the receipt of which is hereby duly acknowledged, we, the undersigned, hereby confirming that we have read, understood and accepting all the terms & conditions available in the Eol.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____