

(A Government of India Mini Ratna Company under Ministry of Defence) "BEML SOUDHA" 23/1, 4TH Main, S.R. Nagar, Bangalore 560027 Phone: 080 22963245 / 22963315. FAX: 080 22963283.

Ref.: CM/IA/HQ/Div/Mktg/2020-21/(a) 18.02.2020

TENDER NOTICE

REQUEST FOR QUOTATION FOR CONDUCTING TRANSACTION AUDIT FOR THE YEAR 2020-21 AND 2021-22 FOR OUR MANUFACTURING UNITS

Last date for submission of the bid is 05/03/2020 before 2.00 PM

BEML Limited, Corporate Office, BEML Soudha, 23/1, 4th Main, SR Nagar, Bangalore – 560027



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INTRODUCTION

General Information

BEML LTD, incorporated in 1964, is a Mini-Ratna (Category-I) Public Sector Undertaking, under the Ministry of Defence engaged in the design, development, manufacturing and after-sales service of a wide range of products of core sectors of economy such as coal, mining, steel, cement, power, irrigation, contruction, road building, Defence, Railway and Metro transportation system & Aerosapce, BEML is a listed company and Government of India holds about 54% of the total paid up capital of the Company. BEML operates in three business segments – Mining & Construction, Defence & Aerospace, Rail & Metro and International Business Division for export activities.

BEML under its Defence segment offers High Mobility and Recovery vehicles, Breidge Systems, vehicles for Missile projects, Tank Transportation Trailers, Milrail Wagons, Mine Ploughs, Crash Fire Tenders, Aircraft Towing Tractors, Aircraft Weapon Loading Trolly etc,. Under Rail & Metro segment, BEML offers Passenger Vehicles, EMUs, Metro Cars, Maintenance & Utility Vehicles etc,. Under Mining and Construction segment, the company offers Bull Dozers, Excavators, Dumpers, Shovels, Loaders, Water Sprinklers, Motor Graders., Pipe Layers, Tyre Handlers, etc,.

The company has four manufacturing complexes located Bengaluru, KGF, Mysore and Palakkad and a subsidiary steel foundry functioning in Tarikere, Shimoga District. All the manufacturing divisions of BEML have been accredited with ISO 9001-2000 certification, BEML has its own world-class Composite R&D establishment for Design and Development of products. The company has nationwide Marketing Network and International Business Division.

2. BID PROCESS

BEML Limited invites technical bid and commercial (price) bid from Bangalore/ Mysore/ KGF/ Kolar/ Palakkad/ Coimbatore based Partnership/Limited Liability Firms of Chartered Accountants/ Cost Accountants with minimum 4 partners (2 partners in case of Palakad complex) to conduct transaction audit of its Manufacturing Divisions, Head Quarters and Marketing Divisions at KGF, Bangalore, Mysore and Palakkad for the FY 2020-21 and FY 2021-22 on the following terms:

- 1. Scope, Coverage and Audit Programme: As enclosed.
- 2. Period: FY 2020-21 &FY 2021-22
- 3. Date of Commencement of audit: 01.04.2020
- 4. AUDIT TEAM:
- a) The Partnership/Limited Liability Firms of Chartered Accountants/Cost Accountants registered with the Institute of Chartered Accountants of India/ Institute of Cost Accountants of India, appointed to conduct Internal Audit shall depute audit team consisting of article/ audit assistants, qualified Chartered/Cost Accountants including partners to the Manufacturing Divisions, Head Quarters and Marketing Divisions at KGF, Bangalore, Mysore and Palakkad.



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- b) The Audit Team should visit respective units viz., HQ/Manufacturing Divisions/Marketing Divisions every quarter and conduct Audit for at least 4 working days in a quarter. The attendance of the team members will be maintained by Chief of Internal Audit of Manufacturing Division, Head Quarters and Marketing Divisions at KGF, Bangalore, Mysore and Palakkad.
- c) Partner of the firm should visit at least one day for each Quarter for discussion with the Management.
- d) The Audit team shall conduct the audit as per Manual, rules and regulations, guidelines, instructions, Delegation of Power etc., and in consultation with officials concerned at Manufacturing Divisions, Head Quarters and Marketing Divisions at KGF, Bangalore, Mysore and Palakkad. The Audit Program indicated is only tentative and actual program will be issued with the approval of Management and Audit Committee for each year.
- 5. Periodicity of Report: Quarterly.
- 6. Methodology of Audit: Transaction Audit will be conducted for the full Financial Year 2020-21and FY 2021-22 at all the above divisions on quarterly basis by a dedicated team. Audit observations requiring written clarification shall be concurrently communicated to the Divisional Head under copies to Divisional Finance Chief and Divisional Internal Audit Chief. Internal Audit Report shall be submitted for every quarter. Written replies shall be obtained in juxtaposed form against the audit observations and a draft report prepared indicating your vetting remarks as to tenability or otherwise. Final report containing all observations which are not resolved to the satisfaction of the Transaction Auditor shall be submitted to the Chief of Corporate Audit, BEML Limited, BEML Soudha, Bangalore 560 027 duly juxtaposed with the replies. Further, the Divisional Internal Audit Chief shall include the audit report in the Agenda for discussion at the Quarterly Divisional audit meeting. The report shall include the coverage of issues of material nature involving deviations from the policies of the Company, GAAP, Accounting Policies, Accounting Standards and the Internal Controls established by the Management in the form of various manuals and the required corrective action and recommendation for preventing recurrence. The report should also contain a separate section on 'Value Addition' made by the Audit.
- 7. Unresolved issues of material nature, involving Accounting Principles and Standards shall be coordinated by Corporate Audit in consultation with the Statutory Auditors of the Company and resolved before presentation to the Management and to the Audit Committee.
- 8. Due date for submission of Report: Report shall be submitted to the Divisional Chief of Finance and that of Audit within **five (5)** days from the close of the Quarter under report. Final Report shall be submitted 2 days thereafter to the Chief of Corporate Audit, BEML Soudha, Bangalore 560027 i.e. within **seven (7)** days from the close of the Quarter under report with a copy to the Divisional Head concerned.



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- 9. Presentation to Management and Audit Committee: If felt necessary, the Management may invite the firm to be present at BEML HQ for discussion with Management/ Audit Committee on major issues brought out in the Report, in which case, out of pocket expenses, if any, will be borne by BEML Limited.
- 10. Remuneration: the **all-inclusive audit fee**(subject to Board Approval) per annum be quoted in the price bid applicable for the FY 2020-21 and FY 2021-22 **excluding applicable GST but subject to deduction of TDS as applicable** for following locations:-

Division	Turnover FY	No. of	Place of	Preferred	Reporting
	2018-19	Firms	Audit	location of	
	(Rs. in Crore)			the firm	
Head Quarters including Central Marketing, International Business Division (IBD), Defense & Aerospace Divisions & RO Bangalore	19	One	Bangalore	Bangalore	Separate reports for (i) Head Quarters (ii) Central Marketing including IBD, Defense & Aerospace and RO Bangalore
Rail & Metro, R&D and Marketing in Bangalore Complex	1532	One	Bangalore	Bangalore	Bangalore Complex
KGF Complex including Earth Movers division (EMD), Heavy Fabrication Unit (HFU), R&D Division, Rail Unit II (RC-II), Hydraulics & Power Line (H&P) Division, and KGF Marketing Division	627	One	KGF	KGF/ Kolar/ Bangalore	Separate reports for (i) EMD including HFU, R&D and RC-II (ii) H&P Division (iii) KGF Marketing
Mysore Complex including Truck Division, R&D, Engine, Aerospace Divisions and Marketing	509	One	Mysore	Mysore/ Bangalore	Separate reports for (i) Truck Division including R&D (ii) Engine Division (iii) Aerospace Division (iv) Mysore Marketing
Palakkad Complex	93	One	Palakkad	Palakkad/ Coimbatore / Bangalore	Palakkad Complex

You are required to submit bid in two parts viz. **Technical bid and Commercial bid.** BEML may at its sole discretion amend the bidding documents at any time prior to the deadline for submission of bids. However in case of such amendment, the bid submission date may be extended at the discretion of BEML. Amendments made prior to submission of bid will be provided in the form of corrigendum to the bidding documents and will be posted on the BEML website (http://www.bemlindia.com/tender_hq.php).



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The last date for submission of the bid is on or before 05/03/2020 @ 14.00 Hrs.

3. CRITERIA FOR SELECTION

The firm is required to submit the technical bid and price bid in separate sealed envelopes.

Technical bid shall be opened first and eligibility of the firm shall be determined based on (i) Firm having minimum 4 full time partners being Cost Accountant or Chartered Accountant except for Palakkad complex wherein it shall be minimum 2 full time partners (ii) Firm shall give an undertaking that partner and/ or other team members of Audit carrying out audit in BEML shall not be ex-employee of BEML (iii) Certificate as mentioned in the Sr. No. 1 to 4 of the technical bid, meeting the eligibility criteria, shall be enclosed.

The price bid shall be opened in respect of those firm(s) only, which qualifies the criteria (i) to (iii) as mentioned in the above para and not for those firms which do not qualify. The firm with L1 quote having fulfilled the eligibility criteria as per (i) to (iii) above shall be selected for conducting the transaction audit for that location.

However, in case L1 rate is same for two or more firms, then management reserves the right to take decision based on Sr. No 8 and 9 of the Technical Bid Details submitted by the firms, which shall be final and binding on the contesting firms.

It is re-iterated that the Audit fee to be mentioned in the price bid is **all-inclusive per annum** i.e. fees and all out-of pocket expenses including Boarding, Lodging and Conveyance. The company will extend its Guest House/ Boarding facility during the course of transaction audit subject to availability and recovery of charges applicable as per rules of the company. Copy of GST registration certificate and PAN needs to be submitted by the firm.

- 11. **Payment**: 50% of the total fees for the year as indicated hereinabove will be paid after acceptance of the internal audit reports of the first two quarters by the Management and the balance 50% will be paid after acceptance of the internal audit reports of all four quarters by the Audit Committee.
- 12. The engagement, if given, is subject to confidentiality and Non-disclosure undertaking to be executed in the form and content acceptable to BEML before commencement of the assignment.
- 13. The Company reserves the right to review the performance of the assignment, if given, and to terminate the services without assigning any reason and without cost or consequence on the part of the Company. On satisfactory performance, the Company may also extend the contract for another period of one year i.e. for FY 2022-23 on mutual consent.
- 14. <u>Technical bid and price bid</u> should be submitted to the following address in two separate sealed envelopes duly super scribing our letter reference CM/IA/HQ/Div/Mktg/2020-21/(a) dated 18.02.2020 to reach us before 2.00 p.m. on or before 05.03.2020. Unconditional willingness or otherwise, with a brief profile as per the format enclosed to be downloaded from Company's website and documents shall be placed in the sealed envelope of technical bid only. It is re-iterated that the sealed envelope of price bid shall not contain any document except



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audit fee quote and all the documents required to be submitted shall be placed in the sealed envelope of Technical bid only.

The commercial bid envelop should be sealed and super scribed as:

Commercial Bid: Ref.: CM/IA/HQ/Div/Mktg/2020-21/(a) dated 18.2.2020

The General Manager, Corporate Materials, Room No.1 BEML Limited, BEML SOUDHA, # 23/1, 4th Main Road, S R Nagar, Bangalore-560027.

- 15. No clarifications or counter offer will be entertained.
- 16. The selection will be made based on the selection criteria mentioned at para 11 above and bid documents submitted as per para 15 above. The Company reserves the right to engage any firm of Chartered Accountants/Cost Accountants meeting the selection criteria and to change the divisions or scope of work for any reason including administrative or location convenience and as such the decision of the Company will be final and binding.
- 17. The firms are advised not to quote, if any of the disqualifications prescribed under rules/ regulations and decisions of Institute of Chartered Accountants of India/Institute of Cost Accountants of India is found applicable to the firms and conditions prescribed by C&AG under section 139 of the Companies Act, 2013, to the extent applicable, are not met or debarred by any Public Sector Companies.
- 18. The firm quoting for more than one location of company shall indicate its preference for each of such location as preference 1, 2, 3 and so on. However, one firm will be given audit assignment for one location only. If the same firm qualifies as L1 for more than one location/ place of audit, then assignment for one of the places of audit will only be entrusted to that firm based on preference indicated by the firm. In that case, the firm next to L1 firm will be considered where L1 firm is excluded for that particular location.

4. GENERAL TERMS AND CONDITIONS

- i) The Audit Firm must not sub-contract the work in whole or in part.
- ii) Dispute/difference, if any, shall be mutually settled with the Divisional Head. If the dispute could not be settled at above level, it will be forwarded to the Chief of Corporate Audit for decision of CMD, which will be final and binding on all the concerned.
- iii) Firm will be debarred from getting Internal Audit assignments in future in BEML Limited in the following cases:
 - a) If the firm obtains appointment on the basis of false information/false statement.
 - b) If the firm does not take up audit in terms of appointment letter.



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c) If the firm does not submit the Audit Report, complete in all respect, in terms of appointment.

Kindly arrange to submit your willingness in the form of technical bid and price bid strictly in line with the above, noting that there is no assurance of engagement thereby.

5. SCOPE OF TRANSACTION AUDIT

The Internal Audit of the Company should be commensurate as per scope of reporting on internal control under section 138 of the Companies Act, 2013, read with the Rule 13 of Companies (Accounts) Rules, 2014 and the objective of internal audit is to review the accounting and internal control system as service to the Company. The function of Internal Audit inter-alia includes examining, evaluation and reporting to the Management on the adequacy and effectiveness of components of the Accounting and Internal Control System as well as control of deficiencies and weaknesses.

The Auditor shall review the systems, transactions, sanctions and internal control of the areas as per Internal Audit Manual of the company including cash and bank transactions, pre-paid expenses, Trade Receivables, Inventory, loans, Contracts, Sales, Purchases, Trade Payable, Provision for Expenses, Establishment records both in F&A and HR, establishment expenses, other expenses, production, depreciation, provision for gratuity, ex-gratia/ special incentive, PRP, revenue from operations, commercial billing, confirmation of balance from banks, debtors, creditors, fixed assets, capital work-in-progress, expenditure during construction, tangible assets, mandatory spares, stores, RM stock, FG/Semi FG stocks, WIP, inter unit accounts, review of books of accounts, trial balance, guest house wherever applicable, etc.

The scope of work includes compliances of Income Tax, GST Law, Local Body Taxes, PF, ESIC, Professional Tax, Deferred Taxes and all other relevant taxes and duties during the course of Audit.

During the course of audit, the Management may add/delete/modify the scope of any of these areas of work.

- 1.1The Auditor will also cover the following records/documents in their audit as per prescribed percentage/period and provide a compliance report thereon:
 - 1. Accounts bank transactions, adjustment entries in bank accounts, short term Deposits and related interest review, short term bank loan repayment and related interest, other loans, inter unit accounts, review of books of accounts, trial balance etc.
 - 2. Purchase Purchases orders, recording of purchases, GRNs, financial sanctions, procedure followed in payment, review of stock verification reports & insurance, long pending advances & PDO recovery, Sub-contract, GRIR clearing, closure of old PRs and POs, other service bills etc.
 - 3. Sales Equipments/Spares Sales (Marketing), Sales recording, invoicing, rebates/discounts credit notes, procedures followed in issue of credit notes, insurance, BG register, credit Limits and adherence to sales orders, realization and accounting equipment & spares, Service MARC, others etc.
 - 4. Establishment –Bills with respect to rules and propriety aspects, review of subsidiary records of F&A and HR



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- 5. Stock Accounting Documentation and procedure, classification of stock as moving and non-moving, confirmation of stock, material available in rejected stores, goods-in-transit, blocked stock, material available with sub-contractors, pending goods receipt, stock transfer order (STO) etc.
- 6. Works contract Pre/post award and execution.
- 7. Tax matters –GST, income tax, professional tax etc.
- 8. Statutory deductions: Payments & compliances Timely deposit of dues and returns i.e. GST, corporate tax, TDS, professional tax etc.
- 9. Assets Fixed assets, investment, current assets, capital WIP, assets and stock insurance etc.
- 10. Production Review of production orders, allocation of overheads, under/over absorption, idle hours, energy consumption etc., (wherever applicable).
- 11. Regulatory: Legal dept review of status of legal cases pending, empanelment of lawyers & their payments.
- 12. ERP Dept Review of General IT controls around data access, data and physical security, back-up, help desk.
- 13. Secretarial Dept Review of systems and procedures to comply with the provisions of the Companies Act, 2013, system for maintenance of statutory registers, agenda and minutes, transfer of dividend amount, system of dividend payment, dispatch of annual reports etc.
- 14. Cost Accounts The auditor should also check whether Manufacturing Divisions are maintaining proper records/data in compliance with Cost Audit Report Rules and Cost Audit Record Rules.
- 1.2 The scope of work shall also include the other areas, though not specifically covered above, but as may be required or necessary to achieve the objectives and the scope of audit, those shall be deemed to have been included for the same.
- 1.3 Auditors while ensuring the complete coverage of the scope of internal audit as mentioned above should make efforts to prioritize/provide relative emphasis between the different areas based on the professional assessment of the risk profiles of different areas.
- 1.4The Auditors should pick up at least 1 system/sub-system in each phase (Quarter) of audit and indicate how specific internal controls need to be strengthened in that area. Auditor shall also report whether:
 - i) There is any system deficiencies and also report on risk assessment.
 - ii) Guidelines, issued by F&A and other Dept. from time to time, have been complied with.
 - iii) Internal audit/Govt. audit/Statutory audit observations on the accounts of previous year, which are outstanding as at the end of the year, have been complied with.
 - iv) Tax deduction at source are being made in all cases, as applicable under the Income Tax Act, 1961 at prescribed rates and that TDS deposit are being made within the prescribed time and also that the unit is complying with all statutory requirements under Tax and other laws.



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- v) The Manufacturing Divisions/ Marketing Divisions obtain confirmation of balances under advances, debtors, creditors and materials in transit/ under inspection, material with contractors/ fabricators, equipment for trial with customers and submit a report on confirmation/ reconciliation of balances so obtained under the above heads indicating the percentage thereof.
- 1.5 To provide the annual compliance report (i.e. along with the report of 4th Quarter) as below:
 - a) Compliance report in respect of points mentioned at para 1.1 above and
 - b) Compliance report as per Transaction Audit Checklist as provided by the Corporate Audit.
- 1.6 Following points shall also be covered:
 - i) Review report for delay in payments to the contractors/suppliers/service providers (cases covering delay of 60 days and above from due date is to be considered).
 - ii) Review report on performance bank guarantee (PBG) facility given to customer, mainly on validity extension & BG encashment with due justification and supporting documents required to be reviewed.
 - iii) Review report on legal cases running across BEML (w.r.t. concerned Division) and running expenses thereon.
 - iv) Review report on BEML's subsidiaries and JVs.
 - v) Review report on old sundry debtors across BEML (w.r.t. concerned Division), reason for non-realization and action plan for realization (i.e. more than 3 years.)
- 1.7 The auditors of Head Quarters including Central Marketing Division, Bangalore shall review the physical verification report of ROs/ DOs on spare parts inventory, reconciliation, reason for mismatch and action taken on mismatch reported by RO's/DO's and same shall specifically be reported in the audit report mentioning that the necessary entry w.r.t. stock mismatch, if any, has been made in the books of account and inventory in SAP after due approval of management (At least 3 RO's/ DO's are to be taken up every Quarter). The auditors for Division shall review the same for concerned Division.

6. AUDIT REPORT

On completion of Audit of the respective Division(s) for each Quarter, the preliminary observations shall first be discussed with the Head of Division and Head of Finance. Based on the outcome of the discussions, the audit report thus compiled shall be structured as per the scope of reporting on the Internal Financial Control and as outlined hereunder:-

Part-I Compliance and report:

This part shall cover the point wise comments of the Auditors on the adequacy of the compliance and action taken for rectification of errors, discrepancies pointed out by previous auditor pertaining to earlier Quarter(s). It shall also contain the confirmation regarding implementation of policies, systems, controls etc., to avoid the recurrence of such irregularities in future. It may be ensured (while conducting the audit) that compliance report of the audit observations pointed out in the earlier report of preceding period(s), is furnished along with the corrective action taken.

Part - II Important observations/ findings:



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This part shall contain all such significant discrepancies observed during the current audit and which (as auditors feel) require immediate attention of the management specifying the financial implications, if any. In this part auditor shall also bring out the important deviations/observations, if any, on the policies, systems and procedures of the Company.

Part- III Detailed report:

In this part, the auditor shall furnish the detailed results of the audit and auditors' confirmation as to whether company's system/guidelines/propriety has been adhered to in the areas viz., works contracts, procurement, operation, establishment, records of gratuity, ex gratia/ special incentive, PRP commercial billing and its realization/reconciliation, maintenance of fixed assets register, investments, current assets, capital work in progress, expenditure during construction, ERP, mandatory spares, stores, inter unit accounts, review of accounts, guest house wherever applicable and provision for liabilities etc., besides all items covered in the point no. 1.1 to 1.7inthe Scope of Transaction Audit including annual compliance report mentioned in point no. 1.5 in the Scope of Transaction Audit above.

The report should be supplemented in each phase by statement indicating:

- i) Particulars of records with their volume (i.e. total no. of vouchers in each category for each phase) and value checked as compared to the total volume and value of transactions.
- ii) A summary report indicating the important observations for each Quarter and each area.
- iii) A statement indicating the audit personnel deployed, their designation and the period of deployment for each Quarter.
- iv) In case of "works and procurement" items, a list of the cases audited above value of Rs. 5 lac may please be mentioned in the report.

Auditor shall interact/ discuss with the respective Divisional Finance Chief and Internal Audit Chief for finalizing the detailed program/ schedule of Audit at least 2 weeks before commencing the quarterly audit and communicate the specific records/ documents to be kept ready for audit, so as to ensure that the audit is completed on time.

During the internal audit, auditors should finalize the draft report and discuss the same with the Divisional Chief and Divisional Finance Chief for further action/compliance. A certificate that the draft report has been discussed with the Divisional Chief and Divisional Finance Chief indicating the date, time and venue be enclosed along with the Final Report to be submitted to the Chief of Corporate Audit. Draft Report shall be submitted to the Divisional Chief of Finance and that of Audit within **five (5)** days from the close of the Quarter under report. Final Report shall be submitted to Chief of Corporate Audit, BEML Soudha, Bangalore - 560027, within seven **(7)** days from the close of the Quarter under report with a copy to the Divisional Chief concerned. Report be submitted strictly as per above time schedule.

As mentioned above, Transaction Auditors (in consultation with the Divisional Finance Chief and Internal Audit Chief) shall plan their Quarterly audit well in advance (i.e. atleast 2 weeks before), so as to ensure that the audit is completed on time and the final report is submitted to the Chief of Corporate Audit positively on or before 7th of the month following the Quarter, so that the same along with the replies of the Division is made available to the Statutory Auditors and also for perusal of the Audit Committee in its ensuing Meeting.



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	7. TECHNICAL BID DETAILS						
BRIEF	PROFILE OF PARTNERSHIP/LLP FIRMS OF PUBLISHING TENDER FOR TRAN						
S1.No.			cription				
1	Name, Address of the firm with PAN and GST Registration No. (Copy of PAN &GST Regn. Certificate to be enclosed)						
2	Date of Registration of the firm with the Institute of Chartered Accountants of India/ Institute of Cost Accountants of India - (Copy of Certificate to be enclosed)						
3	Details of Full Time FCA/FCMA Partners:(As on the date of publishing of Tender)						
	Name	Date of joining the firm	Location	Date of enrolment as FCA/FCMA	CISA/DISA/ISA (yes or no) Certificate to be enclosed	Membership No. (Certificate to be enclosed)	
4	Details of Full Time ACA/ACMA Partners:	(As on the dat	e of publis	hing of Tende	er)		
	Name	Date of joining the firm	Location	Date of enrolment as ACA/ACMA	CISA/DISA/ISA	Membership No (Certificate to be enclosed)	
			1				
	I	: 4- 10 (W / NI-)	IC1-				
5 6	Is any partner an ex-employee of BEML Lim	lited? (Yes/ No)	- II yes pie	ase indicate the	ne details.	hing of Tondon	
O	Details of Full Time CA/CMA Assistants: (working for a minimu Name		mmmum	Date of enrolment as ACA/ACMA	CISA/DISA/ISA	Membership No	
7	Details of partners' association with the same firm: Name of the Partner		Date of joining Loca the firm		on CISA/DIS	A/ISA (yes or no)	
8	catutory Audit assigned by C&AG u/s 139 of the Companies Act, 2013/ Cost Audit assigned u/s 148 of companies Act, 2013 (restricted to last five years i.e. w.e.f. FY2014-15) in Central/State PSEs.						
	Name of the PSE (engagement details may be	Year of engagement					



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9	Internal Audit Assignments of Central/State PSEs restricted to last five years i.e. w.e.f. FY2014-15)		
	Name of the PSE (engagement details may be enclosed)	Year of engagement	

Note: Full time partner does not include a person who is:

(a)a partner in other firms.

- (b) employed full time/part time elsewhere, practicing in his/ her own name or engaged in practice otherwise or engaged in other activity which would be deemed to be in practice under Section 2(2) of the Chartered Accountants Act, 1949/Cost and Works Accountants Act, 1959.
- (c) a partner whose individual %age share in the <u>total compensation</u>* is less than 8% (* <u>Total compensation</u> = Sum total of share of profit, remuneration and interest on capital of all partners from the Firm)

Eligibility Criteria:-

- (i) Firm having minimum 4 full time partners being Cost Accountant or Chartered Accountant except for Palakkad complex wherein it shall be minimum 2 full time partners
- (ii) Firm shall give an undertaking that partner and/ or other team members of Audit carrying out audit in BEML shall not be ex-employee of BEML
- (iii) Certificate as mentioned in the Sr. No. 1 to 4 above, meeting the eligibility criteria, shall be enclosed.

Thanking You,

Yours Faithfully, For BEML Limited,

General Manager Corporate Materials



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UNDERTAKING

(To be furnished on the letter head of the Firm)

We, M/	's, firm of Chartered Accountants/Cost Accountants do
hereby	verify and declare:
i)	that the particulars given above are complete and correct and that if any of the statements made or the information so furnished is later found to be incorrect or false or there has been suppression of material information, the firm would stand disqualified from empanelment/allotment of audit assignment and might be liable for disciplinary action under the Chartered Accountants Act, 1949/Cost and Works Accountants Act, 1959 and the regulations framed there under;
ii) 	that the firm or partner(s) has/have/ has not/have not been debarred or cautioned by the Institute of Chartered Accountants of India/ Institute of Cost Accountants of India during the last three years (if the answer is 'affirmative' please furnish details);
iii)	that individually the partners are not engaged in practice otherwise or in any other activity which would
ŕ	be deemed to be in practice u/s section 2 (2) of the Chartered Accountants Act,1949 or u/s 2(2) of the Cost and Works Accountants Act, 1959.
iv)	that the constitution of the firm as on the date publishing of Tender is the same as that in the records of the Institute of Chartered Accountants of India/Institute of Cost Accountants of India (if not please enclose details of revised constitution of the firm as on the date of submission of Tender).
v)	that partner and/ or other team members of Audit carrying out audit in BEML shall not be ex-employee of
	BEML.
Place:	Signature with Seal of the Firm
Date:	



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08. OTHER TERMS AND CONDITIONS

(i) **ARBITRATION**:

In the event of any dispute or difference relating to the interpretation and application of the provisions of this Agreement, such dispute or difference shall be referred by either party for Arbitration to the Sole Arbitrator to be appointed by BEML. The Arbitration proceedings shall be in accordance with the provisions of Arbitration and Conciliation Act, 1996 and Rules framed there under. The place of Arbitration shall be at Bangalore and all Arbitration proceedings shall be conducted in English language and governed by the above said Act and Rules.

Courts at Bangalore shall alone have sole jurisdiction to decide any issue arising out of the Arbitration or this Agreement.

(ii) FORCE MAJEURE CLAUSE:

Notwithstanding anything contained in the Contract, neither the Supplier nor the Purchaser shall be held responsible for total or partial non-execution of any of the contractual obligations, should the obligation become unreasonably onerous or impossible due to occurrence of a 'Force Majeure' conditions which directly affect the obligations to be performed by the Purchaser or the Supplier. Such events include war, military operations of any nature, blockages, revolutions, insurrections, riots, civil commotions, insurgency, sabotage, acts of public enemy, fires, explosion, epidemics, quarantine restrictions, floods, earthquake, or acts of God, restrictions by Govt. authorities over which the Supplier or the acts on which the Purchaser has no control.

The party claiming to be affected by Force Majeure shall notify the other party in writing without delay, within two weeks on the intervention and on the cessation of such circumstance. Extension of time sought by the Supplier along with supporting evidence and so granted by the Purchaser for the supply/ work affected, if any, shall not be construed as waiver in respect of remaining deliveries.

Notwithstanding above provisions, Purchaser shall reserve the right to cancel the order/ Contract, wholly or partly, in order to meet the overall delivery schedule and make alternative arrangements including arrangements with third party for completion of deliveries and other schedules. Purchaser may takeover partly processed material at a mutually agreed price.

(iii) APPLICABLE LAWS AND JURISDICTION OF COURTS:

Indian laws both substantive and procedural, for the time being in force including modifications thereto, shall govern Contract. The competent Indian courts shall have sole jurisdiction over disputes between purchaser and the Supplier.



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(iv) INTELLECTUAL PROPERTY RIGHTS; LICENSES:

If any Patent design, trademark or any other intellectual property rights apply to the delivery or accompanying documentation, Purchaser shall be entitled to the legal use thereof free of charge by means of a non-exclusive, worldwide, perpetual license. All intellectual property rights that arise due to the execution of the delivery by the Supplier and by its employees or third parties involved by the Supplier for performance of the agreement belong to Purchaser.

The Supplier shall be obligated to do everything necessary to obtain or establish the above mentioned rights. The Supplier guarantees that the delivery does not infringe on any of the intellectual property rights of third parties. The Supplier shall also be obligated to do everything necessary to obtain or establish the alternate acceptable arrangement pending resolution of any (alleged) claims by third parties. The Supplier shall indemnify the Purchaser against any (alleged) claims by third parties in this regard and shall reimburse Purchaser for any damages suffered as a result thereof. "The Supplier shall comply with all applicable Labor Laws, particularly Contract Labor (Regulation & Abolition) Act, 1970, ESI Act, Gratuity Act, Payment of Bonus Act, Payment of Minimum Wages Act, Provident Fund Act etc., and Rules framed therein from time —to- time and the Supplier shall indemnify the Company for any loss caused to it by reason of inaction, non-compliance etc., of the provisions of any Law by the Supplier".

(V) BRIBES AND GIFTS:

Any bribe, commissions, gift or advantage given, promised or offered by or on behalf of the supplier or his partner, agent or servant or anyone on his or on their behalf to any officer, servant, representative or agent of BEML or any person on his or their behalf in relation to the obtaining or to the execution of or any other contract with BEML Ltd., shall in addition to any criminal liability which the supplier , may incur, subject the supplier to the cancellation of this and all other contracts with BEML and also for payment of any loss or damage resulting from any such cancellation to like extent, the supplier shall be liable for any loss which BEML may sustain on that account. Any question or dispute as to the commissions of any offence under the present clause shall be settled by BEML in such manner and on such evidence of information as they may think fit and sufficient and their decision shall be final and conclusive.

(vi) JURISDICTION:

Courts at Bangalore alone shall have jurisdiction to decide any issue/dispute arising out of the Arbitration or this Purchase Order in exclusion of all other Courts. However, jurisdiction of any other court may be accepted by mutual discussion and agreement by and between the Company and the Supplier.

(vii) **DRAWINGS AND DOCUMENTS:**

Drawings, technical documents or other technical information received by one party shall not, without the consent of the other party, be used for any other purpose than that for which they



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were provided. They may not, without the consent of the submitting party, otherwise be used or copied, reproduced, transmitted or communicated to third parties.

The Supplier shall, as per agreed date/s but not later than the date of delivery, provide free of charge information and drawings which are necessary to permit the Purchaser to erect, commission, operate and maintain the product. All intellectual properties, including designs, drawings and product information etc. exchanged during the formation and execution of the Contract shall continue to be the property of the submitting party.

(Viii) NON-DISCLOSURE AND INFORMATION OBLIGATIONS:

The Supplier shall provide Purchaser with all information pertaining to the delivery in so far as it could be of importance to Purchaser. The Supplier shall not reveal confidential information to its own employees not involved with the tender / Contract & its execution and delivery or to third parties. The Supplier shall not be entitled to use the Purchaser's name in advertisements and other commercial publications without prior written permission from Purchaser.

Further to above, the supplier shall not divulge/share any data/information collected through the survey/findings of the survey to any person /firm. The complete process/assignment shall be treated as confidential.

(ix) **DURING ARBITRATION**

"Supplies under this Purchase Order, if reasonably possible, may continue by mutual agreement during the dispute / Arbitration proceedings".

(X) **PROGRESS REPORT**:

The supplier shall regularly inform the progress of work and in such form as may be called for by the Purchaser from time to time. The submission and acceptance of such reports shall not prejudice the rights of the Purchaser in any manner.

(xi) NON-WAIVER OF DEFAULTS

If any individual provision of the Contract is invalid the other provisions shall not be affected. The failure of BEML to insist upon performance of the Contract, to enforce any of the terms and conditions of this Contract or to exercise any right or privilege granted to BEML under this Contract or under law, shall not be construed as a waiver and the same shall continue in full force and effect.

(XII) <u>ASSIGNMENT OF RIGHTS AND OBLIGATIONS; SUBCONTRACTING:</u>

The supplier is not permitted to subcontract the delivery or any part thereof to third parties or to assign the rights and obligations resulting from this agreement in whole or in part to third parties without prior written permission from Purchaser. Any permission or approval given by the Purchaser shall, however, not absolve the supplier of the responsibility of his obligations under the contract.



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(Xiii) INTEGRITY COMMITMENT IN THE EXECUTION OF CONTRACTS:

Commitment by Purchaser:

Purchaser commits to take all necessary steps to prevent corruption in connection with the execution of the Contract.

Commitment by the Contractor:

The Contractor (s) commit (s) to take all measures to prevent corruption and will not directly or indirectly try to influence any decision for the benefit for which he is not legally entitled. The contractor (s) will not commit any offence under the relevant Acts. The Contractor (s) will not use improperly, for purpose of competition or personal gain or pass on to others, any information or documents provided by Purchaser as part of business relationship.

The Consultant (s) will not enter with other Firm (s) / Consultant(s) into any undisclosed agreement or understanding or any actions to restrict competition. If the Consultant(s), before award or during execution of the consultancy Contract commit(s) a transgression of the above or in any other manner such as to put his reliability or credibility in question, Purchaser is entitled to disqualify the consultancy contractor(s) from the consultancy process or terminate the contract and / or take suitable actions as deemed fit.

9. SPECIAL CONDITIONS ARISING OUT OF IMPLEMENTATION OF GST WHICH IS TO BE SIGNED AND SUBMITTED ALONT WITH THE OFFER TAX INDEMNITY CLAUSE.

- 1. The supplier of Goods / Services shall comply with all the procedural requirements and relevant provisions under GST Law so as to enable BEML Limited (BEML) to avail Input Tax Credit (ITC) in a timely manner. BEML has the right to recover tax loss along with consequential interest and penalty suffered by BEML due to any non-compliance of tax laws by the supplier. Any GST liability arising on the supplier on account of loss of GST credits for reasons such as failure of the supplier to provide the details for raising invoice with necessary particulars, delay in payment of consideration beyond stipulated time period and the interest thereon would be on the suppliers themselves and BEML shall not be liable to compensate the same.
- 2. The supplier shall ensure that the Taxes which have been collected / with-held on behalf of BEML have been duly paid / will be paid to the Government account within the due dates specified under various Tax Laws in India and Rules made there under. It may please be noted that if BEML is not able to avail any tax credit due to any short coming on the part of the supplier (which otherwise should have been available to BEML in the normal course), then the supplier at his own cost and effort will get the short coming rectified. If for any reason the same is not possible, then the supplier will make 'good' the loss suffered by BEML due to the tax credit it lost in that transaction.



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- 3. Under the GST Law, any economic or tax benefit arising out of the implementation of GST is mandatory and required to be passed on to BEML by the supplier. Similarly, the benefits enjoyed by the supplier and other players in the supply chain are also required to be passed on to the supplier by them, which in turn shall be passed on to BEML by way of price reductions. The suppliers shall indemnify BEML against any direct or indirect loss arising out of not passing on the aforesaid benefits. As responsible suppliers of BEML, the responsibility to pass on the above benefits vests with the supplier and BEML reserve the right to seek the manner in which such benefits is passed on to BEML.
- 4. Any amount paid to the suppliers including job-workers / sub-contractors shall be first attributable to the GST Tax charged in the invoice and the balance shall be considered towards the 'value' of supply of goods / services.
- 5. Timely provision of invoices / Debit Note / Credit Note: The supplier has to timely provide invoice / Debit Note / Credit Note to enable BEML to claim tax benefit on or before stipulated time period as per GST Law. All necessary adjustment entries (Credit Note, Purchase Returns, Debit Notes) shall be made before September of the succeeding Financial Year.
- 6. HSN for goods shall be specifically included to avoid disagreement on classification at a later stage.
- 7. BEML shall identify the Place of supply to enable to avail the GST credit at right location.
- 8. Advance payment if any made before supply of goods/services or raising of invoices, would attract GST. In case of receipt of advance, the supplier undertakes to raise the necessary statutory document. Further the supplier declares to raise the prescribed documentation governing the movement of goods.
- 9. Any known discount shall form part of terms of the agreement to enable Supplier / BEML to claim tax adjustment.
- 10. THREE copies of the invoices are mandatory and need to be provided by the suppliers and wherever the law requires, an Electronic Reference Number for each invoice should be provided. Further, the invoices for supplies shall clearly bear the GSTIN No. / UID No. along with purchase order number and date accompanied by despatch advice and date of packing list.
- 11. Wherever applicable, BEML has the right to deduct "Tax deducted at source" at the rate prescribed under the GST law and remit the same to the Government of India.
- 12. Any local levies and or other charges levied by any Central / State / Local authorities wherever applicable shall be extra and supplier shall be liable to discharge the same.



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- 13. The supplier shall be responsible to issue documents required for movement of goods and the logistic partner shall not be liable for any loss arising due to confiscation of goods by government agencies on account of lack of proper documents, deficiencies in documentation or any wrong declaration.
- 14. Any Liability arising out of dispute on the tax structure, computation and payment to the Government will be to the Supplier's account.
- 15. Where the supply of goods / services are liable to GST under reverse charge mechanism, then the supplier should clearly mention the category under which it has been registered and also that "the liability of payment of GST is on the Recipient of Service".
- 16. The invoice should be clearly specified with any abatement, if any claimed or otherwise from the Taxable Value, while calculating the GST.
- 17. The Bid evaluation criteria will include but not limited to 'GST Compliance rating' when introduced and operational by GSTN. The Purchase Order shall be void, if at any point of time the supplier is found to be a blacklisted dealer as per GSTN rating system and further no payment shall be entertained.

Signature with date of	f Authorized signatory
Name:	
Designation: _	
Firm's Seal:	



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